

GIANMARCO LEÓN-CILIOTTA

Department of Economics and Business
Universitat Pompeu Fabra
Ramon Trias Fargas, 25-27
Jaume I building, 20.2E16
08005 Barcelona, Spain

E-mail: gianmarco.leon@upf.edu
Website: <https://sites.google.com/site/gianmarcoleon/home>
Skype: gianmarco.leon
Phone: +34 93 542 1757
Fax: +34 93 542 1746

ACADEMIC POSITIONS

2018 - : Associate Professor, Universitat Pompeu Fabra
2012 - 2018 : Assistant Professor, Universitat Pompeu Fabra
Jan-May 2016 : Visiting Scholar – University of California, San Diego –Economics

AFFILIATIONS

2020 - : Evidence in Governance and Politics (EGAP) Academic Member
2017 - : J-PAL – Invited Researcher, Governance Initiative
2017 - : CEPR Research Affiliate – Development & Political Economics
2016 - : Associate Researcher, Institute of Political Economy and Governance (IPEG)
2012 - : Affiliated Professor, Barcelona GSE

EDUCATION	DEGREE	DATE	FIELD
University of California, Berkeley	PhD	2012	Ag. and Resource Economics
University of California, Berkeley	M.A.	2009	Ag. and Resource Economics
Pontificia Universidad Católica del Perú	B.A.	2003	Economics

FIELDS OF INTEREST

Primary fields: Development Economics, Political Economics
Secondary fields: Education and Health Economics

SELECTED PUBLICATIONS AND FORTHCOMING PAPERS

Peer Reviewed Journals

[“Accountability, Political Capture and Selection into Politics: Evidence from Peruvian Municipalities”](#), with Miriam Artiles and Lukas Kleine-Rueschkamp
Forthcoming at the *Review of Economics and Statistics*
Featured in [VoxDev](#).

[“Vertical Integration, Supplier Behavior, and Quality Upgrading among Exporters”](#), with Christopher Hansman, Jonas Hjort and Matthieu Teachout
Journal of Political Economy, Vol 128(9):3570-3625. September 2020.
Winner of the *Oliver Williamson Award* for the Best Paper presented at the Society of Institutional and Organizational Economics annual conference
Featured in [Barcelona GSE Focus](#).

[“Interlinked Firms and the Consequences of Piecemeal Regulation”](#), with Christopher Hansman and Jonas Hjort.
Journal of the European Economic Association, Vol 17(3): 876-916. June 2019.

[“Urbanization Patterns, Information Diffusion and and Female Voting in Rural Paraguay”](#), with Alberto Chong, Vivian Roza, Martin Valdivia and Gabriela Vega
American Journal of Political Science, Vol. 63(2): 323-341. April 2019.
Featured in [AJPS Author Blog](#)

[“Turnout, Political Preferences and Information: Experimental Evidence from Perú”](#).
Journal of Development Economics, Vol. 127: 56-71. July 2017.

[“Compulsory Voting, Turnout, and Government Spending: Evidence from Austria”](#) , with Mitchell Hoffman and María Lombardi.

Journal of Public Economics, Vol. 145: 103–115. January 2017.

Featured in [The Economist](#); [Chicago Booth Review](#); [VoxEu](#); [CATO Research Brief](#)
[“Risky Transportation Choices and the Value of Statistical Life in Africa”](#), with Edward Miguel.

American Economic Journal: Applied Economics, Vol 9(1): 202-28. January 2017.

Featured in [The Wall Street Journal](#) and [Foreign Policy](#).

[“Inequality in School Resources, and Academic Achievement: Evidence from Peru”](#) , with Martin Valdivia.

International Journal of Educational Development, Vol 40(1): 71-84. Winter 2015.

[“Civil conflict and Human Capital Accumulation: Long Term Consequences of Political Violence in Perú”](#)

Journal of Human Resources, Vol. 47(4): 991-1023. Fall 2012.

WORKING PAPERS

[“How Effective Are Monetary Incentives to Vote? Evidence from a Nationwide Policy”](#), with Mariella Gonzales and Luis Martinez

R&R at *American Economic Journal: Applied Economics*

Featured in [La República \(Peru\)](#), [Barcelona GSE Focus](#).

“Teacher wages and the Recruitment of Talent: Evidence from Rural Peru”, with Matteo Bobba, Christopher Neilson, Marco Nieddu, Tim Ederer and Camila Alva

“Branchless Banking and Financial Inclusion: Empirical Evidence from a Demand and a Supply-Side Intervention”, with Erika Deserranno and Firman Witoelar

Accepted at the *Journal of Development Economics* based on the pre-registration report. Eventual publication venue TBD

AEA RCT Registry [AEARCTR-0003167](#)

“Career Incentives in the Public Sector: Evidence from the Sierra Leonean CHW Program”, with Erika Deserranno and Philipp Kastrau

AEA RCT Registry [AEARCTR-0003993](#)

BOOK CHAPTERS

[“Clientelism in Decentralized States”](#) , with Leonard Wantchekon.

In: Rodden, Jonathan and Erik Wibbles, eds. “*Decentralized Governance and Accountability: Academic Research and the Future of Donor Programming*”. Cambridge University Press: 2019.

SELECTED WORK IN PROGRESS

“Performance Incentives in Multi-layered Organizations: Evidence from Sierra Leone’s Community Health Workers Program”, with Erika Deserranno and Philipp Kastrau

AEA RCT Registry [AEARCTR-0003345](#)

“Authoritarian Policies, Trust and Public Service Utilization: Evidence from a Forced Sterilization Program in Perú”, with Fernando Fernández and Dijana Zejcirovic

“Recruitment and Career Incentives for Public Sector Health Professionals”, with Mariel Bedoya and Libertad Gonzales.

“Evaluating Digital Contact Tracing for COVID-19: Evidence from a case study in Perú”, with Lucia del Carpio and Kristian López Vargas.

“The effects of electronic voting terminals on turnout and preference aggregation”, with Alberto Chong.

INVITED PRESENTATIONS:

Invited Seminars:

2021: U. of Michigan (scheduled); Michigan State University (scheduled); EIEF (scheduled). **2020:** Stockholm University (scheduled); Georgetown/WB (scheduled); U. of Maryland; Universidad de Piura. **2019:** NYU-AD; University of British Columbia (canceled); Simon Fraser University (canceled); PUCP (Peru); Cambridge

University; INSEAD-Paris; University of Vienna. **2018:** University of Mannheim; University of Naples; NOVA-Lisbon, Paris School of Economics; DIAL-Paris; University of Lugano; University of Geneva; Tinbergen Institute; Bank of Italy. **2017:** Norwegian Business School; Stanford (Economics and GSB); UC Berkeley; CERGE-EI; DFID; U. of Fribourg; U. of Lucerne. **2016:** UC Berkeley (ARE); UC Berkeley (Economics); UC San Diego; University of Illinois at Urbana Champaign; UCLA (Anderson); USC; University of Washington; Universidad de Navarra. **2015:** Toulouse School of Economics; Universitat de Barcelona; CEMFI. **2014:** Columbia University; Center for Global Development; The World Bank (LAC); Mannheim University; Universitat de Barcelona, IEB. **2013:** Universidad de Alicante; Goethe Universitat Frankfurt; Uppsala University. **2012:** ITAM; Michigan State University; University of Toronto; Bocconi University; Universitat Pompeu Fabra; Bristol University; University of New South Wales; Universidad de los Andes; Namur University.

CONFERENCES:

2020: EDI Annual Conference; SIOE-MIT (canceled), CSAE-Oxford (canceled), CEPR-Development Tokio (canceled), IEA Bali (canceled). **2019:** NOVAFRICA-Lisbon. **2018:** AEA Meetings (discussant); Development and Political Economy Workshop – NES Moscow; LACEA-Political Economy (RIDGE, Montevideo); Political Economy of Conflict and Development (Barcelona, discussant). **2017:** Spanish Economics Association Meeting; Bolzano Political Economy Conference; Political Economy of Development (Warwick); LACEA-Political Economy (PUC-Rio). **2016:** Working Group on African Political Economy (WGAPE-Washington DC); Rotterdam Political economy Workshop; Petralia Applied Economics Workshop; Spanish Economics Association Meeting. **2015:** CID-Universidad de Navarra Development Workshop; Petralia Applied Economics Workshop. **2014:** Winter Meetings of the Econometric Society (CEMFI), Center for the Study of African Economies annual conference (U. of Oxford); IZA Workshop: Labor Market Effects of Environmental Policies (Bonn). **2013:** DIAL Institutions and Development Conference (Paris). **2012:** 5th Conference on Experimental Political Science, NYU, New York, NY; 21st BREAD Conference, New Haven, CT; 15th Meeting of the Political Economy Group – LACEA, Cartagena-Colombia; NOVAFRICA Conference, Lisbon-Portugal; Development Economics Workshop, UPF; Barcelona GSE Trobada; 17th annual meeting of LACEA, Lima-Peru. **2011 and before:** NEUDC 2011, Yale University, New Haven CT; Annual Meeting of the AEA, Denver, CO.; PACDEV, University of Southern California, Los Angeles, CA; 3rd International Seminar on Development Economics, Universidad de Piura, Lima-Peru; NEUDC 2009, Tufts University, Boston, MA; AMID/BREAD/CEPR Conference on Development Economics, LSE, London, UK; 5th Midwest International Economic Development Conference. Madison, WI; Latin American Meeting of the Econometric Society. Mexico City; 11th annual meeting of the Latin American and Caribbean Economic Association. Mexico City.

FELLOWSHIPS AND AWARDS

2019: Ramon Areces Foundation (36,000€); J-PAL Governance Initiative \$49,386 (with E. Deserranno and P. Kastrau); Weiss Fund for Research in Development Economics \$63,807 (with E. Deserranno and P. Kastrau), Barcelona GSE Seed Grant (10,000€)

2018: Ramón y Cajal Research Fellowship 2018-2023 (240,000€); Economic Development and Institutions \$200,000 (with E. Deserranno and P. Kastrau); J-Pal-Governance Initiative \$78,000 (with E. Deserranno and P. Kastrau)

2017: World Bank Gender Innovation Lab \$150,000 (with E. Deserranno, O. Bandiera and F. Witoelar); J-PAL SEA Indonesia RCT Fund (IRF) \$27,884.90 (with E. Deserranno, O. Bandiera and F. Witoelar); Rockefeller Foundation \$351,000 (with E. Deserranno), Barcelona GSE Seed Grant (5,000€)

2016: Jose Castillejo Mobility Grant (10,000€), Barcelona GSE Seed Grant (5,000€), ExxonMobile Foundation \$550,000 (with E. Deserranno, O. Bandiera and F. Witoelar)

2015: International Growth Center, Pilot Project £50,000 (with L. Wantchekon); JPAL South Asia, Pilot Project Grant \$10,000 (with A. Tarozzi, R. Hanna, E. Deserranno)

2014: Barcelona GSE Seed Grant (6,000€);

2013: International Growth Center, Pilot Project £24,930 (with K. Casey, R. Glenister and A. James); Juan de la Cierva Research Fellowship, Spanish Government (2013-2016); UPFellow program (3 year grant sponsored by Marie Currie, declined); Barcelona GSE Seed Grant (6,000€); Urban Services Initiative (funded by the Gates Foundation, joint with Alessandro Tarozzi- \$50,000); Grant from the Càtedra d'Economia Aplicada Antonio

Ciccone - Fundació CatalunyaCaixa (6,000€).

2011 and before: Center for Evaluation and Global Action (Dissertation Research Award - \$1,000); Burch Center for Tax Policy (Research Grant, joint with Mitchell Hoffman - \$5,000); Center for Equitable Growth (Research Grant, joint with Mitchell Hoffman - \$5,000); NET Institute Summer Research Grant (\$5,000); Graduate Division Summer Grant, UC Berkeley (\$3,000); Institute of Business and Economic Research (Dissertation Research Award - \$1,000); Center for Evaluation and Global Action (Dissertation Research Award - \$1,000).

OTHER PRIZES AND AWARDS:

2019: American Economic Review, Excellence in Refereeing Award.

2018: Oliver Williamson Award for Best Paper presented at the Society of Institutional and Organizational Economics 2018 annual conference in Montréal

2017: Journal of the European Economics Association, Excellence in Refereeing Award.

TEACHING

Universitat Pompeu Fabra

Introduction to Microeconomics (undergraduate) – Fall 2012-

Topics in Applied Microeconomics (Development Economics, PhD level) – Spring 2016-

Topics in Applied Microeconomics (Applied Political Economy, PhD level) – Spring 2013, 2015

Barcelona Graduate School of Economics

Economic Analysis of Electoral Politics (Applied Political Economy), Summer School 2014, 2016

NOVA – Lisbon (Lisbon, Portugal)

Summer School - Applied Development and Political Economy, Graduate (June 2018)

African School of Economics (Abomey-Benin)

Short course on Applied Political Economy, Graduate (May 2015)

Universidad de San Martín de Porras (Lima-Peru)

Political Economy and Development, Undergraduate (Jan 2013)

DISSERTATION ADVISING:

Committee Member: Thomas Stoerk (UPF 2017; First placement: Environmental Defense Fund); Maria Lombardi (UPF 2017; First Placement: Gothenburg University)

External Member: Francisco Calvacanti (Universitat de Barcelona 2018); Felipe Carozzi (PhD CEMFI 2016; First placement: LSE, Geography and Environment; Monica Oviedo (PhD UAB 2015; First placement: Fundación UAB); Samuel Weldeegzie (PhD 2017, Australian National University)

SERVICE TO THE PROFESSION:

SCIENTIFIC COMMITTEES:

Spanish Economic Association Annual Meeting 2014-2019; European Meeting of the Econometric Society 2018; European Economic Association (Development) 2019; European Economic Association (Pol. Econ.) 2020.

SEMINAR ORGANIZATION:

Co-Organizer of workshop [“The Economic Analysis of Electoral Politics”](#) / “Political Economics”, Barcelona GSE Summer Forum 2013-2020 (with Ruben Durante, Ruben Enikolopov, Maria Petrova and Giacomo Ponzetto)

Co-Organizer of workshop [“Advances in Micro Development Economics”](#), Barcelona GSE Summer Forum 2014-2020 (with Giacomo di Giorgi, Rohini Pande, Andre Groger, Seema Jayachandran, Alessandro Tarozzi and Dean Yang)

Co-Organizer [Labor, Public, Development Seminar](#) (UPF, Economics) 2014-18.

Co-Organizer Labor, Public, Development Lunch (UPF, Economics) 2013-17.

Co-Organizer Development Lunch (UC Berkeley, Economics) 2011.

REFEREE SERVICE:

American Economic Review; Quarterly Journal of Economics; Review of Economic Studies; American Political Science Review; American Journal of Political Science; Journal of the European Economic Association; Review of Economics and Statistics; American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; Journal of Development Economics; Journal of Public Economics; Journal of Labor Economics; Journal of Human Resources; Journal of Economic Behavior and Organization; European Economic Review; Journal of Comparative Economics; Economic Development and Cultural Change; Journal of Law, Economics and Organization; World Bank Economic Review; World Development; Journal of Development Studies; *Economia*; Economics and Human Biology; British Journal of Political Science; Election Law Journal; Electoral Studies; Political Behavior; Economics of Education Review; International Journal of Educational Development; B.E. Journal of Economic Analysis and Policy; American Journal of Agricultural Economics.

OTHER INFORMATION:

Affiliations: American Economic Association; European Economic Association; Latin American and Caribbean Economic Association; The Econometric Society; Spanish Economic Association; Peruvian Economics Association.

Languages: English (fluent), Spanish (native), Catalan (working knowledge)

Citizenship: Peruvian, Italian