

# CURRICULUM VITAE – PEDRO HINOJO

## EDUCATION AND TRAINING

### 1. Degree in Economics, University of Salamanca (Spain) (2000-2004).

Main subjects: Microeconomics, Macroeconomics, International Economics, Public Policy, Economic Modelling, History of Economic Thought, Mathematics, Statistics and Econometrics.

### 2. Member of the Spanish High-Level Civil Servants Corps of Trade Experts and State Economists, *Técnico Comercial y Economista del Estado* (since 2006).

Oral, written and multiple choice exams about Microeconomics, Macroeconomics, International Economics, International Organisations, Economics of the EU, Public Policy and Spanish Economy.  
Oral and written exams of English and French.

### 3. Master in Economic Analysis and Environmental Economics in the University of Alcalá, 120 ECTS (Spain) (2008-2011).

Main subjects: Advanced Microeconomics, Advanced Macroeconomics, Industrial Organisation, Mathematics, Statistics, Econometrics and Environmental Economics.

### 4. Barcelona GSE Master in Competition and Market Regulation, 18 ECTS (2014-2016).

Subjects (taken as visiting student): Elements of Competition Law, Economics of Market Regulation, Quantitative Methods of Market Regulation and Quantitative and Statistical Methods II.

### 5. Short courses.

- *Workshop in International Economics* 2011 in Harvard University (20 hours). Coordinator: Pol Antràs. Main Professors: Gregory Mankiw, Dani Rodrik, Esther Duflo, Daron Acemoglu, Emmanuel Farhi, Pol Antràs and Gita Gopinath.
- *XI Summer School in Public Economics* 2015 in Georgia State University (24 hours). Coordinator: Jorge Martínez-Vazquez. Main Professors: Daron Acemoglu, Timothy Kehoe, Kip Viscusi, Alberto Chong, Alberto Abadie.
- CEMFI Summer School 2012: *Financial Globalization* (20 hours). Professor: Philip Lane.
- Barcelona Macroeconomics Summer School 2012 at Barcelona GSE: *Credit and Business Cycles* (10 hours). Professor: Jaume Ventura
- Barcelona Macroeconomics Summer School 2013 at Barcelona GSE: *The Growth of Finance, Financial Innovation, and Systemic Risk* (7.5 hours). Professor: Nicola Gennaioli.
- Barcelona Competition Economics Summer School 2013 at Barcelona GSE: *The Macroeconomics of Financial Globalization* (7.5 hours). Professor: Alberto Martín.
- Barcelona Macroeconomics Summer School 2015 at Barcelona GSE: *Economics of Competition Policy* (20 hours). Professors: Juan José Ganuza, Christian Michel and Emanuele Tarantino.
- Advanced Courses in Economics 2012 in Universidad Autónoma de Madrid: *DSGE Models with Matlab and Dynare* (20 hours). Professors: Beatriz de Blas, James Costain and Carlos Thomas.
- *Advanced course in corporate finance* 2008-2009 in AFI (on-line).
- *International Workshop on Climate Change Policies* 2010 in Complutense Institute of International Studies (20 hours).
- European Academy for Taxes, Economics & Law 2014: *How to Audit Public Procurement Effectively* (15 hours).

## ACADEMIC AND RESEARCH EXPERIENCE

### 1. Academic experience:

- Assistant Professor of the subject “Economics and International Finance” (in English) in the Degree of Global Studies at Universitat Pompeu Fabra (UPF) (2016-2017)
- Director of the Official Master’s Degree in Economic Theory and International Economics with *Universidad Internacional Menéndez Pelayo* (UIMP), *Centro de Estudios Económicos y Comerciales* (CECO) and the *Instituto de Estudios Fiscales* (IEF) (2013-2014)
- Teacher of the subjects ‘Introduction to Economics’, ‘Economic Analysis of Countries’, and ‘Challenges of the Global Economy’ in the Official Master’s Degree *Máster Universitario en Gestión Internacional de la Empresa* in the Universidad Internacional Menéndez Pelayo (UIMP), the Centro de Estudios Económicos y Comerciales (CECO) and the *Instituto de Comercio Exterior* (ICEX). (2011-2013)
- Teacher of the subject ‘Foundations of International Trade’ in the Master of Multinational Enterprises Management in the Universidad Autónoma de Madrid (UAM). (2007-2012)

### 2. Selected publications:

- [“Retos para la competencia de las plataformas digitales de economía colaborativa”](#). Aspectos legales de la economía colaborativa y bajo demanda en plataformas digitales, marzo de 2018
- [“El cumplimiento de la normativa de competencia como ventaja comparativa de la empresa”](#) Boletín Económico del ICE nº 3096, 2018.
- [“El desarrollo de la economía colaborativa y los modos digitales de prestación de servicios”](#) Boletín Económico del ICE nº 3086, 2017.
- [“Fundamentos económicos de la economía colaborativa”](#) Anuario ICO de Defensa de la Competencia 2016
- [“The Multifaceted Relation Between Fiscal and Other Macroeconomic Imbalances”](#). 15th Workshop on Public Finance, Banca d’ Italia, 2013.
- Coordination of the Review [“Cambio climático: aspectos económicos e internacionales”](#). Revista de Información Comercial Española nº 862, 2011.
- [“El problema de las “fugas de carbono” y las opciones para afrontarlo”](#). Revista de Información Comercial Española nº 862, 2011.
- [“La reforma de cuotas y gobierno del Fondo Monetario Internacional: resultados y perspectivas”](#) Boletín Económico del ICE nº 3017, 2011.
- [“La supervisión de tipos de cambio del Fondo Monetario Internacional”](#). Revista de Información Comercial Española nº 855, 2010.
- [“La dimensión económica internacional en la lucha contra el cambio climático”](#). Revista de Información Comercial Española nº 847, 2009.
- [“Financiación del déficit exterior”](#) Boletín Económico del ICE nº 2920, 2007.
- [“El sector español de productos cerámicos de construcción”](#) Boletín Económico del ICE nº 2910, 2007.
- [“El sector español de juegos y juguetes”](#) Boletín Económico del ICE nº 2907, 2007.
- [“Diagnóstico del sector del mueble en España”](#) Boletín Económico del ICE nº 2902, 2007.
- [“La medición de la gobernabilidad”](#) Boletín Económico del ICE nº 2893, 2006.

### 3. Other publications:

- [“The sharing economy and new models of service delivery, OECD Insights, 2016.](#)
- [“La disuasión de las infracciones del derecho de la competencia”](#), Revista de Información y Debate 87, 2016.
- [“Una aproximación económica a la corrupción”](#), Revista de Información y Debate 85, 2016.
- [“The wisdom or stupidity of the crowd\(funding\)”](#). The Barcelona GSE Voice, 2015.
- [“Quo Vadis Bitcoin”](#), Blog Ceteris Paribus, 2014

## PROFESSIONAL EXPERIENCE

- 1. Advisor in the Unit for Trade Analysis, Strategy and Evaluation (from September 2006 to July 2008) in the Spanish Ministry of Industry, Tourism and Trade.**
  - Studies on the analysis of the balance of payments, particularly focused on the Spanish economy and its external sustainability, including research on the IIP and the primary income balance.
  - Assessment of Spanish competitiveness, with special emphasis on its external trade flows and on structural analysis of the main exporting sectors.
  - Research on the trade potential of Spain with its neighbouring partners and on methodologies to select trade and investment markets.
- 2. Assistant Deputy Director in the Unit for Sectoral Analysis (from August 2008 to September 2009) in the Spanish Ministry of Economy and Finance.**
  - Reports to CDGAE (*Comisión Delegada del Gobierno para Asuntos Económicos*), dealing especially with environment, transport, energy and industry. Assessment of regulatory changes and detection of potential initiatives to foster economic reform in these areas.
  - Responsible for the follow-up of negotiations on climate change and their economic dimension at a international level, such as the UNFCCC, the EU ECOFIN working groups and the OECD.
- 3. Advisor in the Unit for International Financial Issues (from October 2009 to March 2012) in the Spanish Ministry of Economy and Finance.**
  - Responsible for International Monetary Fund (IMF) related issues, such as debates on exchange rates and external imbalances, following international economic and financial developments.
  - Representation of Spain at the G20 Working Groups about Global Financial Safety Nets and International Financial Institutions Reform, where international financial architecture issues were discussed (exchange rates, global imbalances, financial safety nets, financial sector reform, etc.).
  - Follow-up of Spain's relationship with the IMF, including economic outlook and IMF Staff's assessments on the Spanish and European economies, be it through Article IV reports or through multilateral reports (such as the World Economic Outlook or the Global Financial Stability Report).
- 4. Advisor in the Unit for Macroeconomic Analysis and International Coordination (from April 2012 to April 2014) in the Spanish Ministry of Economy and Competitiveness.**
  - Special focus on Spain's economic imbalances (external imbalances, price and non-price competitiveness, public and private indebtedness, etc.) carrying out quarterly internal reports on the Spanish performance under the Macroeconomic Imbalances Procedure (MIP)
  - In-depth research on the drivers of Spanish current account and its relation with other macroeconomic imbalances.
  - Assessment of Spain's macroeconomic situation and estimation of economic reforms' impact, including simulations based on Dynamic Stochastic General Equilibrium Models (DSGE) and other econometric and mathematical tools.
- 5. Advisor in the Advocacy Department (from May 2014) in the Spanish Markets and Competition National Commission (CNMC).**
  - Reports, analysis and research studies on competition and regulation in different sectors, focusing on digital platforms, sharing economy, financial sector and transport.
  - Analysis on the field of state aid and ex post impact evaluation, again with a particular focus on the financial sector.

## PERSONAL SKILLS AND COMPETENCES

### 1. Languages:

	<b>SPEAK</b>	<b>READ</b>	<b>WRITE</b>
<b>Spanish</b>	Native	Native	Native
<b>English</b>	Excellent	Excellent	Excellent
<b>French</b>	Good	Excellent	Good
<b>Catalan</b>	Excellent	Excellent	Excellent

### 2. Computer skills:

- Strong knowledge of Microsoft Office tools (Word, Excel, PowerPoint, Access and Outlook).
- Matlab Fundamentals (Mathworks) and Dynare.
- Introduction to SPSS (SPSS).
- Knowledge of other statistical packages: Stata and eViews.

### 3. Personal skills and competences:

- Passion and vocation for teaching and working with students.
- Ability to condense complex and multifaceted analytical ideas into brief and clear explanations.
- Comprehensive perspective on micro and macroeconomics and financial markets, accustomed to finding links between different topics in order to build a global view on these areas.
- Pro-active and able to foresee potential issues of interest and areas of study.
- Familiar with carrying out presentations in public in front of wide or restricted audiences.
- Experienced representative of the Spanish government (in Spanish, English and French) in domestic and international affairs, with excellent oral and written communication skills.