

## 2 Multiculturalism

3 *Cultural, Social, and Personality Processes*

4 Verónica Benet-Martínez

5 **Abstract**

6 This chapter discusses the psychological and societal processes involved in the phenomenon of  
 7 multiculturalism. An emphasis is placed on reviewing and integrating relevant findings and theories  
 8 stemming from cultural, personality, and social psychology. The chapter includes sections devoted to  
 9 defining multiculturalism at the individual, group, and societal level, discussing the links between  
 10 acculturation and multiculturalism, how to best operationalize and measure multicultural identity, the  
 11 issue of individual differences in multicultural identity, and the possible psychological and societal  
 12 benefits of multiculturalism. The chapter concludes with a discussion of future challenges and needed  
 13 directions in the psychological study of multiculturalism.

14 **Keywords:** multiculturalism, multicultural, biculturalism, bicultural, diversity, intercultural, bicultural  
 15 identity integration, identity

16 Multiculturalism is a fact of life for many people.  
 17 The global increase in intercultural contact due to  
 18 factors such as immigration, speed of travel and  
 19 communication, and international corporate pres-  
 20 ence is difficult to ignore. Undoubtedly, multicul-  
 21 turalism and globalization influence how people see  
 22 themselves and others, and how they organize the  
 23 world around them. Take, for instance, U.S.  
 24 President Barack Hussein Obama. Obama straddles  
 25 countries and cultures (Hammack, 2010). The son  
 26 of a Kenyan and an American, he studied the Quran  
 27 in his youth and as an adult he was baptized. His  
 28 multicultural background enables him to speak the  
 29 language of a globalized world, in which people of  
 30 diverse origins encounter each other and negotiate  
 31 common meaning across shrinking cultural divides  
 32 (Saleh, 2009). Obama exemplifies the word “multi-  
 33 culturalism” as a biracial individual from a multicul-  
 34 tural family who has lived in various countries; also,  
 35 several of his key advisors have also lived outside the  
 36 United States (Bartholet & Stone, 2009), and almost  
 37 half of his cabinet are racial or ethnic minorities

(Wolf, 2009). In fact, in his inaugural speech, 38  
 Obama stated that multiculturalism is a national 39  
 strength (Obama, 2009), and since then, he has 40  
 deliberately set out to select a diverse cabinet, based 41  
 on the premise that multicultural individuals have 42  
 insights, skills, and unique psychological experiences 43  
 that contribute to society (Nguyen & Benet- 44  
 Martínez, 2010). 45

The prevalence and importance of multicultural- 46  
 ism has long been acknowledged in psychology 47  
 (e.g., Hermans & Kempen, 1998; LaFromboise, 48  
 Coleman, & Gerton, 1993), yet the phenomenon 49  
 has been investigated empirically only in the last 50  
 decade or so. However, the study of multicultural- 51  
 ism has exciting and transformative implications for 52  
 social and personality psychology, as the issue of 53  
 how individuals develop a sense of national, cul- 54  
 tural, ethnic, and racial group membership becomes 55  
 particularly meaningful in situations of cultural 56  
 clashing, mixing, and integration (Baumeister, 57  
 1986; Deaux, 2006; Phinney, 1999). Furthermore, 58  
 the individual and contextual factors that influence 59

1 how an individual makes sense of his/her multicult-  
 2 tural experiences provide personality psychologists  
 3 with another window through which to study indi-  
 4 vidual differences in identity and self-concept. In  
 5 fact, as Phinney (1999) eloquently said, “increasing  
 6 numbers of people find that the conflicts are not  
 7 between different groups but between different cul-  
 8 tural values, attitudes, and expectations *within*  
 9 *themselves*” (p. 27, italics added).

10 The study of multiculturalism also affords unique  
 11 methodological tools to social and personality psy-  
 12 chologists. By virtue of having two or more cultures  
 13 that can be independently manipulated, multicult-  
 14 tural individuals give researchers a quasi-experimen-  
 15 tal design ideal for the study of how culture affects  
 16 behavior (Hong, Morris, Chiu, & Benet-Martínez,  
 17 2000). In addition, previously identified cross-cul-  
 18 tural differences can be replicated in experiments  
 19 with multicultural individuals without the coun-  
 20 founding effects (i.e., differences in SES, translation  
 21 issues) that often characterize cross-national com-  
 22 parisons (Ramirez-Esparza, Gosling, Benet-Martínez,  
 23 Potter, & Pennebaker, 2006; Sanchez-Burks et al.,  
 24 2003).

25 With the increase of cultural diversity in aca-  
 26 demic, political, and media spheres, empirical  
 27 research on multiculturalism has finally begun to  
 28 appear in social and personality psychology jour-  
 29 nals. The main goal of this chapter is to review and  
 30 integrate this research and propose an agenda for  
 31 future studies. However, because multiculturalism  
 32 issues are very new to empirical social and personal-  
 33 ity psychology, this chapter also includes sections  
 34 devoted to defining the constructs of multicultural-  
 35 ism and multicultural identity, summarizing the  
 36 relevant work from the field of acculturation stud-  
 37 ies, and discussing how to best operationalize and  
 38 measure multiculturalism (see also Hong, Wan, No,  
 39 & Chiu, 2007).

#### 40 **Defining Multiculturalism: Individual,** 41 **Intergroup, and Societal Levels**

42 Who is multicultural? There are many definitions of  
 43 multiculturalism, ranging from general (i.e., based  
 44 on demographic characteristics) to psychologically  
 45 specific conceptualizations (e.g., cultural identifica-  
 46 tions or orientations). Broadly speaking, those who  
 47 are mixed-race and mixed-ethnic, those who have  
 48 lived in more than one country (such as expatriates,  
 49 international students, immigrants, refugees, and  
 50 sojourners), those reared with at least one other cul-  
 51 ture in addition to the dominant mainstream cul-  
 52 ture (such as children of immigrants or colonized

53 people), and those in intercultural relationships may  
 54 all be considered multicultural (Berry, 2003; Padilla,  
 55 2006).<sup>1</sup> In the United States alone, multicultural  
 56 individuals may include the 13% who are foreign-  
 57 born, the 34% who are nonwhite, and the 20% who  
 58 speak a language other than English at home (U.S.  
 59 Census Bureau, 2006). High numbers of multicult-  
 60 tural individuals (10% of the population by some  
 61 estimates) can also be found in other nations where  
 62 migration is strong (e.g., Canada, Australia, western  
 63 Europe, Singapore) or where there is a history of  
 64 colonization (e.g., Hong Kong).

65 Psychologically, there is no commonly agreed  
 66 definition of multiculturalism. Loosely speaking,  
 67 multiculturalism can be defined as the experience of  
 68 having been exposed to and having internalized two  
 69 or more cultures (Hong et al., 2000; Nguyen &  
 70 Benet-Martínez, 2007).<sup>2</sup> More specifically, multicult-  
 71 tural individuals are those who display multicultural  
 72 competence, that is, display cultural behaviors such  
 73 as language use, choice of friends, media preferences,  
 74 value systems, and so forth, that are representative of  
 75 two or more cultures (LaFromboise et al., 1993).  
 76 Multicultural individuals are also those who self-  
 77 label (e.g., “I am multicultural”) or for whom group  
 78 self-categorization (e.g., “I am American” and “I am  
 79 Chinese”; “I am Chinese-American”) reflects their  
 80 cultural pluralism. Relatedly, multicultural *identity*  
 81 is the condition of having attachments with and loy-  
 82 alties toward these different cultures (Benet-Martínez  
 83 & Haritatos, 2005).

84 Note then that multicultural identity is only one  
 85 component (although perhaps the most important  
 86 one) of the more complex and multidimensional  
 87 notion of multiculturalism. That is, an individual  
 88 who has been exposed to and has learned more than  
 89 one culture is a multicultural person, but only when  
 90 this individual expresses an attachment with these  
 91 cultures can we say that the individual has a multi-  
 92 cultural identity. This is because acquisition of  
 93 knowledge from a new culture does not always pro-  
 94 duce identification with that culture (Hong et al.,  
 95 2007). Thus multicultural identity involves a sig-  
 96 nificant degree of identification with more than one  
 97 culture; however, it does not presuppose similar  
 98 degrees of identification with all the internalized  
 99 cultures. Lastly, having a multicultural identity  
 100 involves following the norms of more than one cul-  
 101 ture, or at least being cognizant of them (see later  
 102 section on variations in multicultural identity); this  
 103 premise is supported by social identity research  
 104 showing that individuals who identify strongly (vs.  
 105 weakly) with a culture are more likely to follow that

1 culture's norms (Jetten, Postmes, & McAuliffe,  
2 2002), and that for these individuals cultural norms  
3 have greater impact on behavioral intentions than  
4 personal attitudes (Terry, Hogg, & White, 1999).

### 5 *Societal and Intergroup Levels*

6 As described in Nguyen and Benet-Martínez (2010),  
7 the terms “multicultural” and “bicultural” are typi-  
8 cally used to describe individuals, but they can also  
9 be used to describe nations and states (e.g., bicultural  
10 and bilingual Quebec, where Anglo- and  
11 Francophone cultures coexist), institutions and policies  
12 (e.g., multicultural education), and groups  
13 (e.g., multicultural teams). Although the term is  
14 recent, the concept of biculturalism dates back to  
15 the origins of modern Canada (1774, when British  
16 authorities allowed French Canadians full use of  
17 their language, system of civil law, and freedom to  
18 practice their Roman Catholicism). Biculturalism  
19 should not be confused with bilingualism (having  
20 fluency in two languages), although these terms are  
21 conceptually related since often (but not always)  
22 bicultural individuals and institutions are also bilin-  
23 gual (Grosjean, 1996; Lambert, 1978).<sup>3</sup>

24 Multicultural ideology and policies advocate that  
25 society and organizations should include and equally  
26 value distinct cultural groups (Fowers & Richardson,  
27 1996). Although the term “multiculturalism” is  
28 typically used to acknowledge the presence of the  
29 distinct cultures of immigrant groups, sometimes it  
30 can also be applied to acknowledge the presence of  
31 indigenous peoples in colonized nations. One  
32 assumption behind the multicultural ideology is  
33 that public acceptance and recognition of one's culture  
34 and opportunities for multicultural interactions  
35 are crucial for self-worth and well-being  
36 (Burnet, 1995). Support for this argument is found  
37 in counseling (Sue & Sue, 2003), education (Banks  
38 & Banks, 1995), corporate (Plaut, Thomas, &  
39 Goren, 2009), and developmental contexts (Berry,  
40 Phinney, Sam, & Vedder, 2006; Yip, Seaton, &  
41 Sellers, 2006).

42 Multiculturalism has been formally adopted as  
43 an official policy in nations such as Canada,  
44 Australia, and the Netherlands, for reasons that vary  
45 from country to country. Multicultural policies  
46 influence the structures and decisions of govern-  
47 ments to ensure that political and economic  
48 resources are allocated equitably to all represented  
49 cultural groups. Examples of government-endorsed  
50 multicultural policies are dual citizenship, govern-  
51 ment support for media outlets (e.g., newspapers,  
52 television, radio) in minority languages, support for

cultural minority holidays, celebrations, and com- 53  
munity centers, establishment of official multilin- 54  
gual policies, and acceptance of traditional and 55  
religious codes of dress and behavior in the public 56  
sphere (e.g., work, school). 57

58 Not all minority groups are perceived to deserve  
59 multicultural policies equally. Typically, multicultu-  
60 ral recognition and rights are more easily given to  
61 “involuntary” groups (colonized people, descen-  
62 dents of slaves, refugees) than to immigrants. 63  
64 Supposedly, these immigrants would have waived  
65 their demands and rights by voluntarily leaving their  
66 country of origin. In other words, multicultural  
67 policies tend to be less supported in relation to  
68 immigrant groups than in relation to involuntary  
69 minorities (Verkuyten, 2007). In fact, work closely  
70 examining multicultural attitudes and their effects  
71 reveals some interesting moderating factors (see  
72 Verkuyten, 2007, and Berry, 2006, for excellent  
73 reviews). For instance, minorities (e.g., Turkish,  
74 Moroccan in the Netherlands) are more likely to  
75 endorse multiculturalism than members of an ethnic  
76 majority group (e.g., Dutch). Cross-national data  
77 on multiculturalism validates this finding (Deaux,  
78 Reid, Martin, & Bikmen, 2006; Schalk-Soekar,  
79 2007; Verkuyten & Martinovic, 2006; Wolsko  
80 et al., 2006). Further, in-group identification is posi-  
81 tively related to endorsement of multiculturalism  
82 for minority individuals, while this link is negative  
83 among majority individuals (Verkuyten &  
84 Martinovic, 2006). The fact that multiculturalism  
85 appeals more to ethnic minority groups than to  
86 majority group members is not surprising, given  
87 that the gains of this policy are more obvious to the  
88 former group (Berry, 2006; Berry & Kalin, 1995;  
89 Verkuyten & Thijs, 1999). Studies have also found  
90 that minorities' endorsement of multiculturalism is  
91 linked to positive ingroup evaluation, while for  
92 majorities endorsement of multiculturalism is  
93 related to positive outgroup views (Verkuyten,  
94 2005). Lastly, endorsement of multiculturalism is  
95 positively associated to self-esteem for both minor-  
96 ity and majority individuals who identify strongly  
97 with their ethnic group (Verkuyten, 2009). This  
98 suggests that multicultural recognition provides a  
99 normative context in which both majorities and  
100 minorities with high levels of ethnic identification  
101 can feel good about themselves (Verkuyten & Thijs,  
102 2004).

103 A promising line of research conducted by Van  
104 der Zee and colleagues (e.g., Van der Zee, Atsma, &  
105 Brodbeck, 2004; Van der Zee & Van der Gang, 2007)

1 has been examining the interactive role between indi-  
 2 vidual factors such as personality (i.e., traits related to  
 3 multicultural effectiveness, Van der Zee & Van  
 4 Oudenhoven, 2000) and social identity, and contex-  
 5 tual pressures in how individuals respond to situa-  
 6 tions involving cultural diversity. This work has  
 7 shown, for instance, that individuals high in extraversion  
 8 and initiative respond more favorably to inter-  
 9 cultural situations, but these differences disappear  
 10 under threat (Van der Zee & Van der Gang, 2007).  
 11 This finding suggests that the link between social  
 12 traits and success in culturally diverse contexts is not  
 13 driven by a special ability to deal with the potential  
 14 threat of cultural differences but rather by the social  
 15 stimulation afforded by culturally diverse situations.  
 16 The study also showed that individual differences in  
 17 neuroticism are linked to reactions toward cultural  
 18 diversity only under conditions of threat. Given the  
 19 increasingly global nature of today's workforce, this  
 20 work promises to be very informative with regard to  
 21 which competencies minority and majority members  
 22 need to possess to facilitate constructive intercultural  
 23 interactions.

24 Not surprisingly, multiculturalism is a controver-  
 25 sial issue in some societies. Some political segments  
 26 within the United States and some European nations  
 27 view multiculturalism as a policy that promotes group  
 28 stereotyping and negative outgroup feelings and  
 29 undermines national unity, social integration, and  
 30 even security (Huntington, 2004). Alternatives to  
 31 multiculturalism propone, explicitly or implicitly,  
 32 policies supportive of "monoculturalism" (normative  
 33 cultural unity or homogeneity), "assimilation" (the  
 34 belief that cultural minorities should abandon their  
 35 original culture and adopt the majority culture), or  
 36 "nativism" (return to the original settlers' cultural  
 37 traits—e.g., English, Protestantism, and American lib-  
 38 eralism in the case of the United States). Underlying  
 39 these views is the belief that the majority-based mac-  
 40 roculture is substantive (i.e., essential), foundational  
 41 (i.e., original and primary), and that it provides the  
 42 moral center for society; the legitimacy of this mac-  
 43 roculture thus is always prior to the social phenomenon  
 44 that may potentially shape it.

45 Unfortunately, most popular discussions in favor/  
 46 against multiculturalism involve an implicit dichoto-  
 47 mization of complex political and psychological  
 48 issues: opposition between universalism and particu-  
 49 larism, between unity and fragmentation, between  
 50 right and left (Hartman & Gerteis, 2005). Recent  
 51 multiculturalism theory departs from this aforemen-  
 52 tioned unidimensional space and makes a distinction  
 53 between the social and the cultural dimensions,

thereby identifying three distinct types of multicul- 54  
 tural ideologies: cosmopolitanism, fragmented plu- 55  
 ralism, and interactive pluralism (Hartman & 56  
 Gerteis, 2005). A review of each these three multi- 57  
 culturalism approaches reveals issues and constructs 58  
 that are highly relevant to social psychology, and the 59  
 study social identity and intergroup dynamics in 60  
 particular. For instance, the *cosmopolitan* approach 61  
 recognizes the social value of diversity, but it is skept- 62  
 ical about the obligations and constraints that group 63  
 membership and societal cohesion can place on indi- 64  
 viduals (Hartman & Gerteis, 2005). In a way, this 65  
 approach defends cultural diversity to the extent it 66  
 supports and facilitates individual rights and free- 67  
 doms (Bilbeny, 2007). Thus, the cosmopolitan 68  
 approach supports a strong macrosocial boundary 69  
 and weak internal groups and emphasizes the perme- 70  
 ability of cultural group membership and boundar- 71  
 ies (Hollinger, 1995). Here cultural group qualities 72  
 are neutralized rather than negated (as in the assim- 73  
 ilationist approach), and policies are to ensure that 74  
 every individual is free to choose her or his place in 75  
 the ethnic mosaic. An example of this type of "weak" 76  
 group identification is the white ethnic identity of 77  
 many Americans who self-identify as "Irish American" 78  
 or "Italian American." Note that these group affilia- 79  
 tions do not imply adopting a separatist identity or 80  
 even strong identity, because there is no societal pres- 81  
 sure to choose between this and other forms of cul- 82  
 tural/ethnic identifications, and also because there is 83  
 nothing about being "Irish" that is particularly in 84  
 tension with being "American" (Hartman & Gerteis, 85  
 2005). 86

The *fragmented pluralism* approach, on the other 87  
 hand, endorses weaker macrosocial boundaries but 88  
 very strong internal groups and boundaries given 89  
 that cultural group membership is seen as essential 90  
 rather than partial and voluntaristic (Young, 2000). 91  
 Structurally, this approach is the most opposite to 92  
 assimilation. In fragmented pluralism the focus is 93  
 on the recognition and maintenance of group rights 94  
 and distinctive group cultures (e.g., separate institu- 95  
 tions or practices), and the state is seen mainly as a 96  
 tool for cohesion given its role as a force mediating 97  
 between different group claims and value systems, 98  
 which at times may be divergent or in some cases 99  
 directly opposed. The phenomenon of "segmented 100  
 assimilation" described by the sociologists Portes 101  
 and Rumbaut (2001), can be seen as evidence for 102  
 the existence of fragmented pluralism in the United 103  
 States: Assimilation into mainstream society by 104  
 immigrants and their descendents is uneven due to 105  
 the fact that different groups are available to which 106

1 the immigrants may assimilate into (e.g., majority  
2 culture middle class, urban underclass) and to the  
3 fact that these different groups afford different  
4 opportunities to the immigrant groups. Lastly, the  
5 *interactive pluralism* approach, like the fragmented  
6 pluralism view, also prioritizes the role of groups,  
7 but it mainly stresses groups-in-interaction. This  
8 approach sees group interactions as essential, not  
9 only because group interactions facilitate societal  
10 cohesion and harmony but also because from these  
11 interactions a new and constantly redefined macro-  
12 roculture emerges (Alexander, 2001; Taylor, 2001).  
13 That is, social boundaries and moral order are pro-  
14 duced in a democratic manner through the interac-  
15 tion of groups, and as cultural groups and their  
16 interactions change, the nature of the macroculture  
17 itself changes. Because this dynamic and more com-  
18 plex macroculture represents the complexity and  
19 reality of *all* groups, it is thus more easily recog-  
20 nized and valued by all. This view contrasts with  
21 cosmopolitanism or fragmented pluralism, where  
22 the macroculture tends to be thinner and essentially  
23 procedural in nature.

24 The above constructs (macro- and group-culture)  
25 and processes (group interaction, permeability of  
26 cultural group membership and boundaries, proce-  
27 dural vs. substantive views of macroculture) are  
28 highly relevant to some well-known social psycho-  
29 logical work. For instance, work on the common  
30 group identity model (Gaertner, Dovidio, Nier,  
31 Ward, & Baker, 1999), social identity complexity  
32 (Roccas & Brewer, 2002), group identity dimen-  
33 sionality (Roccas, Sagiv, Schwartz, Halevy, &  
34 Eidelson, 2008), procedural justice (Huo, 2003),  
35 and system justification theory (Jost & Banaji,  
36 1994) speaks to some of the issues and processes  
37 underlying the above multiculturalism modes.  
38 However, the psychological validity, viability, and  
39 consequentiality of each of the models of multicultu-  
40 ralism reviewed above remains untested; this is an  
41 important gap that social psychology is in an ideal  
42 position to fill, given its theoretical and method-  
43 ological richness.

#### 44 ***Acculturation and Multiculturalism***

45 Multiculturalism and acculturation are tightly inter-  
46 twined, with multi/biculturalism being one of four  
47 outcomes of the acculturation process. Traditional  
48 views of acculturation (the process of learning or  
49 adapting to a new culture) asserted that to accultur-  
50 ate means to assimilate—that is, adopting the new  
51 or dominant culture requires rejecting one's ethnic  
52 or original culture (Gordon, 1964). In other words,

acculturation originally was conceptualized as a uni- 53  
dimensional, one-directional, and irreversible pro- 54  
cess of moving toward the new mainstream culture 55  
and away from the original ethnic culture (Trimble, 56  
2003). However, a wealth of acculturation studies 57  
conducted in the last 25 years (see Sam & Berry, 58  
2006, for a review), supports acculturation as a bidi- 59  
dimensional, two-directional, multidomain complex 60  
process, in which assimilation into the mainstream 61  
culture is not the only way to acculturate. In other 62  
words, equating acculturation with assimilation is 63  
simply inaccurate. 64

The bidimensional model of acculturation is 65  
based on the premise that acculturating individuals 66  
have to deal with two central issues, which comprise 67  
the two cultural orientations of acculturation (Berry, 68  
2003): (1) the extent to which they are motivated or 69  
allowed to retain identification and involvement 70  
with the culture of origin, now the nonmajority, 71  
ethnic culture; and (2) the extent to which they are 72  
motivated or allowed to identify with and partici- 73  
pate in the mainstream, dominant culture. The 74  
negotiation of these two central issues results in four 75  
distinct acculturation positions (see left side of 76  
Figure 25.1): assimilation (involvement and identi- 77  
fication with the dominant culture only), integra- 78  
tion/biculturalism (involvement and identification 79  
with both cultures), separation (involvement and 80  
identification with the ethnic culture only), or mar- 81  
ginalization (lack of involvement and identification 82  
with either culture; see Rudmin, 2003, for a thor- 83  
ough discussion of this strategy). Empirical work on 84  
the these four acculturation attitudes or strategies 85  
reveals that, at least at the individual level, the most 86  
common strategy used by immigrant and cultural 87  
minorities is integration/biculturalism, followed 88  
by separation, assimilation, and marginalization 89  
(Berry et al., 2006; Sam & Berry, 2006). Further, 90  
there is now robust evidence supporting the psycho- 91  
metric validity of the multidimensional model of 92  
acculturation and its advantages over unidimen- 93  
sional models in predicting a wide array of outcomes 94  
(Flannery, Reise, & Yu, 2001; Ryder, Allen, & 95  
Paulhus, 2000). 96

Cross-national acculturation studies have found 97  
a zero or even positive association between national/ 98  
mainstream identity and ethnic identity in settler 99  
countries such as the United States ( $r = .15$ ), Canada 100  
(.09), or New Zealand (.32), which have a long tra- 101  
dition of immigration (see Table 4.1 in Phinney, 102  
Berry, Vedder, & Liebkind, 2006). However, this 103  
association is often moderately negative in nonset- 104  
tler countries such as France (-.13), Germany (-.28), 105

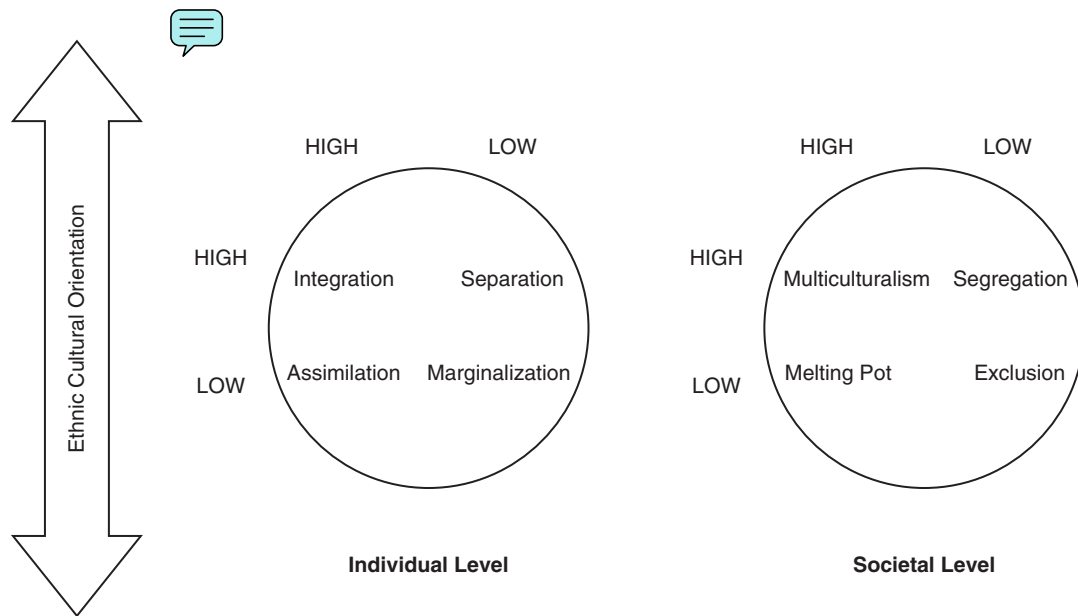


Fig. 25.1 Acculturation and multiculturalism at the individual versus societal levels. Adapted from Berry (2003) and reprinted from Nguyen and Benet-Martínez (2010).

1 and the Netherlands (-.27) (Phinney et al., 2006).  
 2 This pattern of associations speaks to the prevalence  
 3 of multicultural identities across countries, which  
 4 may result from the interaction of two factors: the  
 5 climate of the receiving country (e.g., settler vs.  
 6 nonsettler) and the predominant immigrant group  
 7 (e.g., Turkish in Europe vs. Asian and Latin groups  
 8 in the settler societies).

#### 9 CULTURAL FRAME-SWITCHING

10 Additional support for the idea that individuals can  
 11 simultaneously hold two or more cultural orienta-  
 12 tions is provided by recent sociocognitive experi-  
 13 mental work showing that multicultural individuals  
 14 shift between their different cultural orientations in  
 15 response to cultural cues, a process called *cultural*  
 16 *frame-switching* (CFS; Hong et al., 2000; Verkuyten  
 17 & Pouliasi, 2006).

18 Multicultural individuals' ability to engage in  
 19 CFS has been documented in multiple behavioral  
 20 domains such as attribution (Benet-Martínez, Leu,  
 21 Lee, & Morris, 2002; Cheng, Lee, & Benet-  
 22 Martínez, 2006; Hong et al., 2000; Verkuyten &  
 23 Pouliasi, 2002), personality self-views (Ramirez-  
 24 Esparza, Gosling, Benet-Martínez, & Pennebaker,  
 25 2006; Ross, Xun, & Willson, 2002; Verkuyten &  
 26 Pouliasi, 2006), ethnic identity (Verkuyten &  
 27 Pouliasi, 2002), emotional experience (Perunovic,  
 28 Heller, & Rafaeli, 2007), self-construals (Gardner,  
 29 Gabriel, & Lee, 1999; Kimmelmeier & Cheng,

2004; Lechuga, 2008), values (Fu, Chiu, Morris, &  
 Young, 2007; Verkuyten & Pouliasi, 2006), coop-  
 eration (Wong & Hong, 2005), autobiographical  
 memory (Bender & Ng, 2009), and decision-mak-  
 ing (Briley, Morris, & Simonson, 2005) among  
 others. Further, the existence of dual dynamic cul-  
 ture-specific meaning systems among multiculturals  
 has been demonstrated both at the explicit (Pouliasi  
 & Verkuyten, 2007) and implicit level (Devos,  
 2006).

Note that CFS is not merely a knee-jerk response  
 to cultural cues. In order for a particular cultural  
 cue to influence behavior, the relevant cultural sche-  
 mas have to be cognitively *available* (i.e., the indi-  
 vidual has internalized values, norms, attitudes, and  
 emotional associations relevant to that culture),  
 cognitively *accessible* (the schemas have been recently  
 activated by explicit or implicit contextual cues),  
 and *applicable* to the situation (Hong et al., 2000;  
 Hong, Benet-Martínez, Morris, & Chiu, 2003).<sup>4</sup>

Although CFS is often unconscious and auto-  
 matic (like a bilingual individual switching lan-  
 guages depending on the audience), it does not  
 always have to be. Individuals going through accu-  
 turation may to some extent manage the CFS pro-  
 cess by controlling the accessibility of cultural  
 schemas. For instance, immigrants desiring to adapt  
 quickly to the new culture often surround them-  
 selves with symbols and situations that prime the  
 meaning system of the host culture. Conversely,

1 immigrants and expatriates desiring to keep alive  
 2 their original ways of thinking and feeling— that is,  
 3 desiring to maintain the accessibility of constructs  
 4 from their home culture, often surround themselves  
 5 with stimuli priming that culture (e.g., ethnic food,  
 6 art, and music) (Sedikides, Wildschut, Routledge,  
 7 Arndt & Zhou, 2009). These active processes of  
 8 priming oneself may help multicultural individuals  
 9 in their ongoing effort to negotiate and express their  
 10 cultural identities (Hong et al., 2000).

11 The CFS processes described above can also be  
 12 understood as a form of multicultural “identity per-  
 13 formance” (Wiley & Deaux, 2011). Identity perfor-  
 14 mance involves “the purposeful expression (or  
 15 suppression) of behaviors relevant to those norms  
 16 conventionally associated with a salient social iden-  
 17 tity” (Klein, Spears, & Reicher, 2007, p. 30).  
 18 According to this framework, multicultural individ-  
 19 uals do not passively react to cultural cues; rather  
 20 they actively manage their identity presentation in  
 21 response to the type of audience and macrocontext  
 22 (e.g., presence of members from one culture or the  
 23 other, or both), and the categorization (e.g., low vs.  
 24 high status) and treatment received by this audience,  
 25 thus behaving in ways designed to elicit recognition  
 26 or confirmation of their important identities  
 27 (Barreto, Spears, Ellemers, & Shahinper, 2003;  
 28 Wiley & Deaux, 2011). For instance, when Asian  
 29 American individuals are in situations where their  
 30 “Americanness” is being questioned (because of their  
 31 appearance, race, language, or norms), they react to  
 32 American cues with behaviors that assert and rein-  
 33 force “American” identity practices—for example, by  
 34 listing more U.S. television shows and advertising an  
 35 American lifestyle (Cheryan & Monin, 2005).  
 36 Interestingly, none of these reactions seems to bring  
 37 higher identification and pride with American cul-  
 38 ture or lower identification and pride with being  
 39 Asian; this would support the identity performance  
 40 view that CFS and behaviors such as the above  
 41 involve strategic identity presentations rather than  
 42 fundamental changes in identity evaluation and  
 43 meaning. In short, multicultural identities are  
 44 expressed differently depending on the opportunities  
 45 afforded (and denied) by a given context, including  
 46 other people’s (actual and anticipated) evaluations,  
 47 expectations, and behaviors (see Figure 1 in Wiley &  
 48 Deaux, 2011).

#### 49 ACCULTURATION DOMAINS AND LEVELS

50 Lastly, it is important to point out that the accul-  
 51 turation perspective does not presuppose that mul-  
 52 ticultural individuals internalize and use their

different cultures globally and uniformly (Nguyen 53  
 & Benet-Martínez, 2010). Acculturation changes 54  
 can take place in many different domains of life: 55  
 language use or preference, social affiliation, com- 56  
 munication style, cultural identity and pride, and 57  
 cultural knowledge, beliefs, and values (Zane & 58  
 Mak, 2003); and acculturation changes in some of 59  
 these domains may occur independently of changes 60  
 in other components. For instance, a Japanese 61  
 American bicultural individual may endorse Anglo- 62  
 American culture behaviorally and linguistically and 63  
 yet be very Japanese (ethnic culture) in terms of her/ 64  
 his values and attitudes. Similarly, a Mexican 65  
 American bicultural individual can behave in ways 66  
 that are predominantly Mexican (e.g., speak mostly 67  
 Spanish, live in a largely Mexican neighborhood) 68  
 and yet display great pride in and attitudinal attach- 69  
 ment to American culture. In fact, some recent 70  
 acculturation work suggests that, independently of 71  
 how much the mainstream culture is internalized 72  
 and practiced, some immigrants and their descen- 73  
 dents adhere to the ethnic cultural values even more 74  
 strongly than members of their home country, prob- 75  
 ably because they can become gradually “encapsu- 76  
 lated” within the norms and values of an earlier era 77  
 in their homeland, (Kim-Jo, Benet-Martínez, & 78  
 Ozer, 2010; Kosmitzki, 1996). What might drive 79  
 this *cultural encapsulation* phenomenon? First, when 80  
 immigrant groups arrive to a new country, they 81  
 bring with them the values and norms of their home 82  
 culture *at that time*. As time passes, the home cul- 83  
 ture may undergo change (e.g., modernization, glo- 84  
 balization), but immigrants continue to transmit 85  
 this original cultural values and norms they brought 86  
 with them (Matsumoto, 2000). Second, as immi- 87  
 grants’ multicultural contacts with both the major- 88  
 ity and other minority members increase, cultural 89  
 clash and the possibility of cultural assimilation 90  
 (particularly for their children) become more real; 91  
 therefore, reactive (conscious or unconscious) 92  
 behaviors, motives, or cognitive associations that 93  
 reflect higher salience and strengthening of the orig- 94  
 inal home culture may arise in response (ethnic cul- 95  
 tural reaffirmation effect; Bond & Yang, 1982; 96  
 Kosmitzki, 1996). 97

98 The drivers and outcomes of acculturation (and  
 99 its multiculturalism mode) are not constant but  
 100 rather dynamic and vary across time and local  
 101 and national contexts (Schwartz & Unger, 2010).  
 102 As seen above, these forces may operate differently  
 103 depending on the immigrant group and receiving  
 104 society. Lastly, it is important to acknowledge  
 105 that acculturation is simultaneously interpersonal,

1 intrapersonal (see this chapter's section on individ-  
2 ual differences in multicultural identity), and con-  
3 textually influenced (Schwartz & Unger, 2010).

4 Thus far, the discussion of acculturation has been  
5 at the individual level, but acculturation is also tied  
6 to multiculturalism at the societal level. As depicted  
7 in the right side of Figure 25.1, at the societal level,  
8 there are also four strategies corresponding to the  
9 four individual acculturation strategies (Berry,  
10 2003). Countries with public policies that promote  
11 the assimilation of acculturating individuals are  
12 described as melting pots. Those that encourage  
13 separation are referred to as segregationist, and those  
14 that promote marginalization are labeled exclusion-  
15 ary (see also previous section, where I reviewed  
16 assimilation views and three possible multicultural-  
17 ism approaches described by Hartman & Gerteis,  
18 2005). Most importantly, national policies support-  
19 ing the integration/biculturalism strategy are con-  
20 sidered multicultural (Ward & Masgoret, 2008).  
21 For example, Canada's multicultural policies encour-  
22 age ethnic and cultural groups to maintain, develop,  
23 and share their cultures with others as well as to  
24 accept and interact with other groups (Berry, 1984).  
25 Although acculturating individuals by and large  
26 prefer the bicultural or integration strategy, in real-  
27 ity, most host countries are melting pots, encourag-  
28 ing the assimilation of acculturating individuals  
29 into the dominant culture (Van Oudenhoven,  
30 Ward, & Masgoret, 2006). Consequently, when  
31 national policies and dominant groups' accultura-  
32 tion attitudes do not match with acculturating indi-  
33 viduals' strategies, conflicts and problems in  
34 intergroup relations may arise (Bourhis, Moïse,  
35 Perreault, & Sénécal, 1997; Jasinskaja-Lahti,  
36 Liebkind, Horenczyk, & Schmitz, 2003). Thus,  
37 public policies regarding acculturation and multi-  
38 culturalism undoubtedly can affect intercultural  
39 relations within a country, especially as changing  
40 global migration patterns diversify many nations  
41 around the world.

#### 42 **Multicultural Identity: Operationalization** 43 **and Measurement**

44 Psychological acculturation, and the narrower con-  
45 structs of biculturalism and multiculturalism have  
46 been operationalized and measured in a variety of  
47 ways, including unidimensional scales, bidimen-  
48 sional scales (e.g., median-split, addition, multipli-  
49 cation, and subtraction methods), direct measures  
50 of acculturation strategies, cultural identification  
51 question(s), or simple demographic questions. An  
52 exhaustive review of the available instruments and

theoretical and psychometric issues involved in  
measuring biculturalism (and acculturation) is  
beyond the scope of this paper (see Arends-Tóth &  
van de Vijver, 2006; Zane & Mak, 2003; for excel-  
lent reviews). Accordingly, I provide instead a prac-  
tical and brief summary of the available approaches  
and their pros and cons.

Early attempts at measuring biculturalism relied  
on bipolar, single-dimension scales that explicitly or  
implicitly reflected a unidirectional view of accul-  
turation. In this framework, low scores or the start-  
ing point of the scale typically reflected separation,  
and high scores or the other end of the scale reflected  
assimilation, with biculturalism being tapped by  
middle scores or the midpoint of the scale (e.g.,  
Cuéllar, Harris, & Jasso, 1980; Rotheram-Borus,  
1990; Suinn, Rickard-Figueroa, Lew, & Vigil,  
1987). These unidimensional scales should be  
avoided because they equate involvement and iden-  
tification with one culture to a lack of involvement  
and identification with the other culture. In addi-  
tion, these scales confound biculturalism and mar-  
ginalization. For example, a scale item may be  
"Whom do you associate with?" and the response  
choices may be labeled with 1 = *mostly individuals*  
*from the ethnic culture*, 2 = *individuals from both the*  
*ethnic and dominant cultures equally*, 3 = *mostly indi-*  
*viduals from the dominant culture*. A bicultural indi-  
vidual would select "2" because he/she has many  
friends from both cultures, but a marginalized indi-  
vidual may also select "2" but because his/her lack  
of socialization with members from each culture is  
similar.

With the increased adoption of the bidimen-  
sional model of acculturation came an increase in  
the number of bidimensional scales, where involve-  
ment with ethnic and dominant cultures is mea-  
sured in two separate multi-item scales. With this  
method, biculturalism can be operationalized in dif-  
ferent ways. Typically, bicultural individuals are  
those who have scores above the median (e.g., Ryder  
et al., 2000; Tsai, Ying, & Lee, 2000) or midpoint  
(e.g., Donà & Berry, 1994) on both cultural orien-  
tations. More recently, cluster analyses (e.g., Lee,  
Sobal, & Frongillo, 2003) and latent class analyses  
(e.g., Stevens, Pels, Vollebergh, & Crijnen, 2004)  
have also been used to create categories of accultura-  
tion strategies, including the integration or bicultural  
strategy. This typological approach allows  
researchers to differentiate bicultural individuals  
from other acculturating types (assimilated, sepa-  
rated, or marginalized) but does not provide a biculturalism score. Other, nontypological ways of



1 operationalizing biculturalism when using bidimen-  
 2 sional scales are to add the two cultural orientation  
 3 subscale scores (e.g., Cuéllar, Arnold, & Maldonado,  
 4 1995) or combine them into an interaction term  
 5 (Birman, 1998) so that low and high scores repre-  
 6 sent low and high level of biculturalism respectively.  
 7 One caveat of these last two methods is the diffi-  
 8 culty in differentiating between individuals who  
 9 have medium scores on both cultural scales and  
 10 those who score very high on one scale and low on  
 11 the other. Lastly, some researchers have used a  
 12 method where scores on the two cultural orienta-  
 13 tion scales are subtracted from another, so that  
 14 scores close to zero denote biculturalism (Szapocznik,  
 15 Kurtines, & Fernandez, 1980). This approach is not  
 16 recommended because, like unidimensional mea-  
 17 surement, it makes bicultural and marginalized  
 18 individuals indistinguishable from each other.  
 19 Obviously, two key advantages of these multidim-  
 20 ensional approaches are that the cultures of interest  
 21 (e.g., ethnic, mainstream, and religious cultures),  
 22 regardless of their number, can be independently  
 23 assessed, and that their measurement can be tailored  
 24 to particular acculturating groups (e.g., mixed-race  
 25 individuals, sojourners, etc.).<sup>5</sup>

26 Some researchers prefer to measure the accultura-  
 27 tion strategies directly (e.g., Berry, Kim, Power,  
 28 Young, & Bujaki, 1989). These instruments typi-  
 29 cally include four scales with statements capturing  
 30 favorable attitudes toward the integration (bicultur-  
 31 alism), assimilation, separation, and marginalization  
 32 strategies. Because each individual receives a score  
 33 on each of these acculturation strategies, a bicultural  
 34 individual would be someone whose highest score is  
 35 on the integration subscale. This widely used  
 36 approach has some advantages over traditional  
 37 acculturation scales (e.g., it allows us to measure the  
 38 construct of biculturalism *attitudes* directly) but it  
 39 suffers from some nontrivial conceptual and psycho-  
 40 metric limitations (e.g., low score reliabilities, lack  
 41 of scale independence; see Kang, 2006; Rudmin,  
 42 2003; Schwartz & Zamboanga, 2008; Zane & Mak,  
 43 2003; for reviews).

44 When time or reading levels are compromised,  
 45 researchers may choose to measure biculturalism  
 46 with one or two questions. For instance, bicultural  
 47 individuals can be those who self-identify with a  
 48 hyphenated label (e.g., Persian-American) rather  
 49 than an ethnic (e.g., Persian) or a national (e.g.,  
 50 American) label, those who endorse the label “bicul-  
 51 tural” (vs. “monocultural”), or those who score  
 52 above the midpoint on two single items stating “I  
 53 feel/am U.S. American” and “I feel/am Chinese”

(e.g., Benet-Martínez & Haritatos, 2005). Lastly, 54  
 I should warn against the common practice of using 55  
 demographic variables such as generational status, 56  
 legal residence, or linguistic ability and preference, 57  
 as a proxy for psychological acculturation (e.g., 58  
 Buriel, Calzada, & Vasquez, 1982). As mentioned 59  
 earlier, bicultural involvement and identification 60  
 can occur at different rates for different life domains, 61  
 for different individuals, and for different cultural 62  
 groups, and demographic variables seem to be poor 63  
 to modest predictors of these changes (Phinney, 64  
 2003; Schwartz, Pantin, Sullivan, Prado, & 65  
 Szapocznik, 2006). 66

### 67 *Individual Differences in Multicultural* 68 *Identity*

69 I had been rowing back and forth, in a relentless  
 manner, between two banks of a wide river.  
 Increasingly, what I wanted was to be a burning  
 boat in the middle of the water, visible to both  
 shores yet indecipherable in my fury.

*lê thi diem thúy*, 2003)

I am not half of anything. My identity has no  
 boundaries, nor do my experiences. Because  
 I am bicultural, it does not mean that I'm lacking  
 anything. On the contrary, I like to think that  
 I have the best of both worlds. I like to think  
 that I have more.

*Livingston* (2003)

As the above quotes show, the process of negotiating 82  
 multiple cultural identities is complex and multifac- 83  
 eted. A careful review of the early (and mostly qual- 84  
 itative) work on this topic in the acculturation (e.g., 85  
 Padilla, 1994; Phinney & Devich-Navarro, 1997) 86  
 and popular (e.g., Chavez, 1994; O'Hearn, 1998) 87  
 literatures reveals that multicultural individuals 88  
 often talk about their multiple cultural attachments 89  
 in complicated ways, including both positive and 90  
 negative terms. Multiculturalism can be associated 91  
 with feelings of pride, uniqueness, and a rich sense 92  
 of community and history, while also bringing to 93  
 mind identity confusion, dual expectations, and 94  
 value clashes. Further, multicultural individuals deal 95  
 differently with the implications of different cul- 96  
 tural and racial stereotypes and the pressures coming 97  
 from their different communities for loyalties and 98  
 behaviors (LaFromboise et al., 1993). An important 99  
 issue, then, is how particular personality disposi- 100  
 tions, contextual pressures, and acculturation 101  
 and demographic variables impact the process of 102  
 multicultural identity formation and the meanings 103  
 associated with this experience. 104

AU: Ok to  
 insert opening  
 parenthesis  
 here?

1 Although most acculturating individuals use the  
 2 integration/biculturalism strategy (Berry et al.,  
 3 2006), research on acculturation has almost exclu-  
 4 sively focused on individual differences *across* accul-  
 5 turation strategies rather than *within* acculturation  
 6 strategies. Yet, not all bicultural individuals are alike.  
 7 Early theoretical work on this issue is worth review-  
 8 ing, even if briefly. In a seminal review of the biculturalism  
 9 phenomenon, LaFromboise et al. (1993)  
 10 described two biculturalism modes: *alternation* and  
 11 *fusion*. Alternating bicultural individuals switch  
 12 their behaviors in response to situational cultural  
 13 demands, whereas fused bicultural individuals are  
 14 oriented to a third emerging culture that is distinct  
 15 from each of their two cultures (e.g., Chicano culture).  
 16 Birman (1994) expanded on LaFromboise  
 17 et al.'s (1993) framework to describe four types of  
 18 bicultural individuals: *blended* (i.e., fused), *instru-*  
 19 *mental* (individuals behaviorally oriented to both  
 20 cultures but identified with neither), *integrated*  
 21 (individuals behaviorally oriented to both cultures  
 22 but identified with only their ethnic culture), and  
 23 *explorers* (behaviorally oriented to the dominant  
 24 culture but identified with only their ethnic culture).  
 25 Phinney and Devich-Navarro's (1997) qualitative  
 26 and quantitative study sought to empirically  
 27 integrate Berry's (2003), LaFromboise et al.'s (1993),  
 28 and Birman's (1994) conceptual models of biculturalism.  
 29 This study identified two bicultural types  
 30 which were given labels similar to those in  
 31 LaFromboise et al.'s study: *blended biculturals*—  
 32 whose narratives emphasized identification with a  
 33 combination of the two cultures more than with  
 34 each culture separately, and *alternating biculturals*—  
 35 who emphasized situational differences in how they  
 36 saw themselves culturally.

37 These researchers are credited with calling attention  
 38 to the experience of biculturalism and for  
 39 advancing this area of research; however, a concep-  
 40 tual limitation of the above typologies is their con-  
 41 founding of identity and behavioral markers.  
 42 Specifically, whereas the labels “blended” and  
 43 “fused” refer to identity-related aspects of the bicultural  
 44 experience (e.g., seeing oneself as Asian  
 45 American or Chicano), the label “alternating” refers  
 46 to the behavioral domain, that is, the ability to  
 47 engage in cultural frame-switching (Benet-Martínez  
 48 et al., 2002). Naturally, individuals' subjective experience  
 49 of their bicultural identity and their bicultural  
 50 behavior/competencies do not have to map  
 51 onto each other (Roccas & Brewer, 2002; Boski,  
 52 2008). For instance, a bicultural individual may  
 53 have a blended or *fused* identity (e.g., someone who

is sees him/herself as a product of both Jewish and  
 American cultures and accordingly identifies as  
 Jewish American) and also *alternate* (between speak-  
 ing mainstream English and Yiddish depending on  
 the context; i.e., frame-switch). Thus researchers  
 should be aware that the two labels “blended” and  
 “alternating” do not tap different types of bicultural  
 individuals but rather different components of the  
 bicultural experience (i.e., identity in the case of  
 “fused” and behaviors in the case of “alternating”).

#### BICULTURAL IDENTITY INTEGRATION (BII)

After an extensive review and synthesis of the empiri-  
 cal and qualitative acculturation and multiculturalism  
 literature, Benet-Martínez et al. (2002) proposed  
 the theoretical construct of BII as a framework for  
 investigating individual differences in bicultural  
 identity organization. BII captures the degree to  
 which “biculturals perceive their mainstream and  
 ethnic cultural identities as compatible and inte-  
 grated vs. oppositional and difficult to integrate”  
 (Benet-Martínez et al., 2002, p. 9). As an individual  
 difference variable, BII thus focuses on bicultural  
 individuals' subjective perceptions of managing  
 dual cultural identities (i.e., how they cognitively  
 and affectively organize this experience). The  
 emphasis here is on *subjective* (i.e., the perception  
 and experience of) cultural overlap and compatibil-  
 ity because, as was found in a study of over 7,000  
 acculturating adolescents in 13 countries, objective  
 differences between ethnic and host cultures do not  
 seem to relate to adjustment (Berry et al., 2006).

Bicultural individuals with high BII tend to see  
 themselves as part of a hyphenated culture (or even  
 part of a combined, emerging “third” culture), and  
 find the two cultures largely compatible and easy to  
 integrate. Bicultural individuals with low BII, on  
 the other hand, tend to see themselves as living “in-  
 between cultures” and report seeing the two cultures  
 as largely conflictual and disparate. Interestingly,  
 high and low BIIs have consistently emerged as sim-  
 ilar in their endorsement of Berry's integrative  
 acculturation strategy (Benet-Martínez, Lee, & Leu,  
 2006; Benet-Martínez et al., 2002) and in basic  
 demographic variables such as years spent in the  
 United States and age of migration; however, com-  
 pared with high BIIs, low BIIs tend to be less profi-  
 cient in English and less identified with American  
 culture. This pattern underscores competence in the  
 host, majority culture as a key component of BII.

In summary, bicultural individuals high and low  
 on BII identify with both mainstream (e.g.,  
 American) and ethnic (e.g., Chinese) cultures but

1 differ in their ability to create a synergistic, inte-  
 2 grated cultural identity. Although no construct in  
 3 the existing literature captures all the nuances of  
 4 BII, a few acculturation and ethnic minority theo-  
 5 rists have discussed particular acculturation experi-  
 6 ences and outcomes that seem to relate (if only  
 7 partially) to the identity integration versus opposi-  
 8 tion continuum defined by BII. Examples of these  
 9 constructs are: “identity synthesis” (Schwartz,  
 10 2006), “blendedness” (Padilla, 1994; Phinney &  
 11 Devich-Navarro, 1997), ~~“bicultural competence”~~  
 12 ~~(LaFromboise et al., 1993)~~ versus “cultural home-  
 13 lessness” (Vivero & Jenkins, 1999), ~~“alternating”~~  
 14 ~~biculturalism (Phinney & Devich-Navarro, 1997),~~  
 15 and “oppositional identities” (Cross, 1995; Ogbu,  
 16 1993).

17 In their first study of BII, Benet-Martínez and  
 18 her colleagues (Benet-Martínez et al., 2002) dem-  
 19 onstrated the psychological relevance of this indi-  
 20 vidual difference variable by showing that variations  
 21 in BII moderate the process of cultural frame-  
 22 switching. Specifically, Chinese-American bicultur-  
 23 als high on BII (those who perceive their cultural  
 24 identities as compatible) exhibited culturally con-  
 25 gruent behavior when presented with external cues  
 26 associated with one of their cultural backgrounds  
 27 (e.g., made stronger external attributions to an  
 28 ambiguous social event after being primed with  
 29 Chinese icons, and made stronger internal attribu-  
 30 tions to the same event after seeing American icons).  
 31 However, Chinese-American biculturals low on BII  
 32 (those who perceive their cultural identities to be in  
 33 opposition), behaved in *nonculturally* congruent  
 34 ways when exposed to these same cues. Specifically,  
 35 low BIIs exhibited Chinese-congruent behaviors  
 36 (i.e., external attributions) in response to American  
 37 cues and American-congruent behaviors (internal  
 38 attributions) in response to Chinese cues. In other  
 39 words, low BIIs exhibited a type of “behavioral reac-  
 40 tance” that the sociocognitive literature describes as  
 41 a contrast or reverse priming effect (Dijksterhuis  
 42 et al., 1998).

43 The above contrastive attributional responses  
 44 displayed by biculturals with low levels of BII have  
 45 since then been replicated (Cheng, Lee, & Benet-  
 46 Martínez, 2006; Zou, Morris, & Benet-Martínez,  
 47 2008), and a recent study shows these effects also in  
 48 the domain of personality self-views (Mok &  
 49 Morris, 2009). As discussed in Benet-Martínez et al.  
 50 (2002), the prime-inconsistent behavior of low BIIs  
 51 is supported by academic and popular depictions of  
 52 cultural clash (e.g., Ogbu, 2008; Roth, 1969), where  
 53 inner cultural conflict is often described as leading

to behavioral and/or affective “reactance” against the  
 cultural expectations embedded in particular situa-  
 tions. For instance, in Roth’s novel, the conflicted  
 bicultural protagonist finds himself feeling and  
 acting particularly Jewish when traveling to the  
 Midwest, and feeling/acting conspicuously American  
 when visiting Israel.<sup>6</sup>

Research on BII reports a positive association  
 between BII and (1) psychological well-being, even  
 after controlling for trait neuroticism (Chen, Benet-  
 Martínez, & Bond, 2008; Downie et al., 2004); (2)  
 creative performance (Cheng, Sanchez-Burks, &  
 Lee, 2008); (3) having larger and more richly inter-  
 connected social networks (Mok, Morris, Benet-  
 Martínez, & Karakitapoglu-Aygun, 2007); (4)  
 higher perceived similarity between one’s minority  
 and majority cultural ingroups (Miramontez, Benet-  
 Martínez, & Nguyen, 2008); and (6) preference for  
 culturally blended persuasive appeals (Lau-Gesk,  
 2003).

Recent work on BII has also shown that BII is  
 not a unitary construct, as initially suggested in ear-  
 lier work (e.g., Benet-Martínez et al., 2002). Instead,  
 BII seems to involve two relatively independent psy-  
 chological constructs, *cultural harmony* versus con-  
 flict and *cultural blendedness* versus distance, each  
 representing unique and separate aspects of the  
 dynamic intersection between mainstream and  
 ethnic cultural identities within bicultural individu-  
 als (Benet-Martínez & Haritatos, 2005). Cultural  
 harmony versus conflict captures the degree of har-  
 mony versus tension or clash felt between the two  
 cultural orientations (e.g., “I find it easy to balance  
 both Chinese and American cultures” vs. “I feel  
 caught between the two cultures”). Cultural blend-  
 edness versus distance, on the other hand, captures  
 the degree of overlap versus dissociation or com-  
 partmentalization perceived between the two cul-  
 tural orientations (e.g., “I feel part of a combined  
 culture” vs. “I am simply a Chinese who lives in the  
 United states”). (See Table 2 in Benet-Martínez &  
 Haritatos [2005] for original items and their factor  
 structure, and Table 25.1 in this chapter for the  
 newly expanded Bicultural Identity Integration  
 Scale—Version 2: BIIS-2.)

The relative psychometric independence of BII’s  
 components of cultural harmony and blendedness  
 (correlations between the two scales range between  
 .30 and .40) suggests that these two constructs are  
 formative—that is, causal—rather than reflective  
 (i.e., effect) indicators of BII (Bollen & Lennox,  
 1991). That is, rather than a latent construct with  
 two resulting dimensions (cultural harmony and

**Table 25.1 Bicultural Identity Integration Scale–Version 2 (BIIS-2; Huynh & Benet-Martínez, 2011)****BICULTURAL HARMONY VS. CONFLICT ITEMS:**

I find it easy to harmonize \_\_\_\_\_ and American cultures.

I rarely feel conflicted about being bicultural.

I find it easy to balance both \_\_\_\_\_ and American cultures.

I do not feel trapped between the \_\_\_\_\_ and American cultures.\*

I feel torn between \_\_\_\_\_ and American cultures. (R)

I feel that my \_\_\_\_\_ and American cultures are incompatible. (R)

Being bicultural means having two cultural forces pulling on me at the same time. (R)

I feel conflicted between the American and \_\_\_\_\_ ways of doing things. (R) \*

I feel like someone moving between two cultures. (R) \*

I feel caught between the \_\_\_\_\_ and American cultures. (R) \*

**BICULTURAL BLENDEDNESS VS. COMPARTMENTALIZATION ITEMS:**

I feel \_\_\_\_\_ and American at the same time.

I relate better to a combined \_\_\_\_\_-American culture than to \_\_\_\_\_ or American culture alone.

I cannot ignore the \_\_\_\_\_ or American side of me.

I feel \_\_\_\_\_-American.\*

I feel part of a combined culture.\*

I find it difficult to combine \_\_\_\_\_ and American cultures. (R)

I do not blend my \_\_\_\_\_ and American cultures. (R)

I am simply a(n) \_\_\_\_\_ who lives in North America. (R) \*

I keep \_\_\_\_\_ and American cultures separate. (R) \*

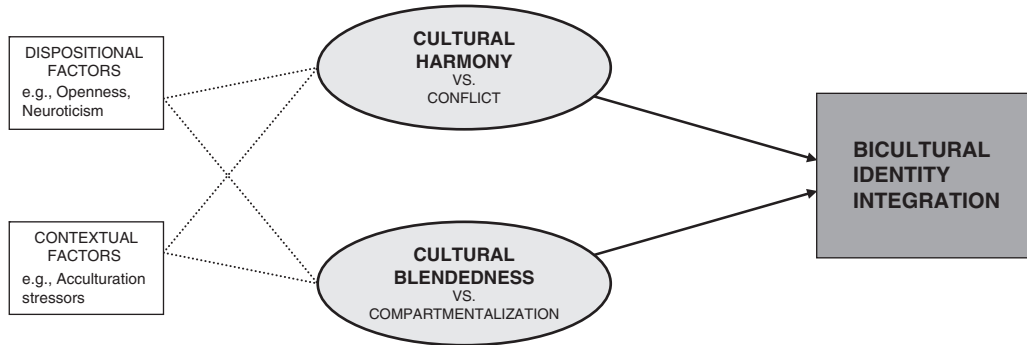
*Note:*

\* Original items from the BIIS-1 (Benet-Martínez & Haritatos, 2005). R = Reverse score these items. The BIIS-2 can be used with any ethnic minority culture and adapted to any host culture.

1 blendedness), BII should perhaps be understood as  
 2 emerging or resulting from (rather than leading to)  
 3 variations in cultural blendedness and harmony (see  
 4 Figure 25.2). Thus, behaviors, attitudes, and feel-  
 5 ings described by cultural researchers under the  
 6 rubric of low BII (e.g., the feelings of tension and  
 7 incompatibility reported in the first quote opening  
 8 this section of the chapter) may in fact be largely  
 9 capturing the resulting phenomenology of the more  
 10 basic experience of cultural conflict and/or cultural  
 11 distance.

12 Cultural harmony and blendedness are each  
 13 associated with different sets of personality, perfor-  
 14 mance-related, and contextual antecedents (Benet-  
 15 Martínez & Haritatos, 2005), which explains the  
 16 very different phenomenological experiences of

biculturalism in the existing literature. Specifically, 17  
 as indicated by path analyses (see Figure 1 in Benet- 18  
 Martínez & Haritatos, 2005), lack of cultural 19  
 blendedness (i.e., cultural distance) is predicted by 20  
 the personality trait of close-mindedness (i.e., low 21  
 openness to experience), low levels of bicultural 22  
 competence (particularly with regard to the main- 23  
 stream culture), experiencing strains in the linguis- 24  
 tic domain (e.g., being self-conscious about one's 25  
 accent), and living in a community that is not cul- 26  
 turally diverse (see also Miller, Kim, & Benet- 27  
 Martínez, 2011). Perhaps low openness makes 28  
 acculturating individuals perceive ethnic and main- 29  
 stream cultures more rigidly, both in terms of their 30  
 “essential” defining characteristics and the boundar- 31  
 ies between them; it may also make them less 32



**Fig. 25.2** High versus low levels of Bicultural Identity Integration result from variations in cultural harmony and cultural blendedness (adapted from Benet-Martínez & Haritatos, 2005).

1 permeable to new cultural values and lifestyles. Such  
 2 attitudes may lead to the belief that one's two cultural  
 3 identities cannot "come together" and must  
 4 remain separate. Also, the perception that one has a  
 5 noticeable accent and that one's cultural background  
 6 is uncommon in the local environment function as  
 7 chronic and explicit reminders of the bicultural's  
 8 unique status as cultural minority and also accentuate  
 9 perceptions of cultural difference. Aside from  
 10 these antecedents, cultural distance may also be  
 11 related to the need for optimal distinctiveness  
 12 (Brewer, 1991). Specifically, some biculturals may  
 13 choose to keep their ethnic and mainstream identities  
 14 separate in an effort to affirm both their intra-  
 15 group (ethnic) similarity and intergroup (American)  
 16 differentiation (Benet-Martínez & Haritatos, 2005).  
 17 That is, biculturals low on cultural blendedness may  
 18 be keeping ethnic (e.g., Chinese) and American cultures  
 19 separate to affirm their strong ties to their  
 20 Chinese culture while also differentiating themselves  
 21 from the mainstream American cultural  
 22 group. Lastly, cultural distance may be related to  
 23 seeing one's two cultures as being very different  
 24 from each other (Ward & Kennedy, 1993). To the  
 25 extent that perceptions of difference may be accentuated  
 26 in the early stages of mainstream culture  
 27 acquisition (e.g., experience of cultural shock), one  
 28 could speculate that, as biculturals' exposure to and  
 29 competence in the mainstream culture increases,  
 30 perceptions of cultural distance would decrease.

31 Low cultural harmony (i.e., conflict), on the  
 32 other hand, is largely predicted by having a neurotic  
 33 disposition, and experiencing discrimination and  
 34 strained intercultural relations (e.g., being told that  
 35 one's behavior is "too American" or "ethnic"—see  
 36 Figure 1 in Benet-Martínez & Haritatos, 2005;  
 37 Miller, Kim, & Benet-Martínez, 2011). Perhaps for

biculturals high on neuroticism, switching cognitive  
 38 and behavioral frames in response to different  
 39 cultural cues (i.e., CFS; Hong et al., 2000) brings  
 40 feelings of confusion regarding one's ability to maintain  
 41 consistent, recognizable self-identities. Also, it  
 42 is likely that the acculturation strains of discrimination  
 43 and strained intercultural relations create a  
 44 strong discrepancy between explicit and implicit  
 45 attitudes toward each culture. In other words, if a  
 46 bicultural individual consciously identifies with and  
 47 values both mainstream Anglo/American and ethnic  
 48 cultures but also experiences prejudice and rejection  
 49 from members of one or both of these groups, feelings  
 50 of anger and distress may create internal discrepancy  
 51 and attitudinal ambivalence (Van Hook &  
 52 Higgins, 1988).  
 53

54 In summary, it seems that cultural blendedness is  
 55 particularly linked to performance-related personal  
 56 and contextual challenges (e.g., trait of openness,  
 57 linguistic fluency, living in a culturally diverse enclave),  
 58 while cultural harmony is linked to factors that are  
 59 largely intra- and interpersonal in nature (e.g., emotional  
 60 stability, lack of social prejudice and rejection).  
 61 All in all, this work underscores the importance of  
 62 adding an individual differences perspective in  
 63 understanding the bicultural experience, and the  
 64 consequentiality of personality factors in the acculturation  
 65 domain (Ozer & Benet-Martínez, 2006).  
 66 These patterns of relationships also suggest that variations  
 67 in BII, far from being purely subjective identity  
 68 representations, are psychologically meaningful  
 69 experiences linked to specific contextual pressures  
 70 and dispositional factors (see Figure 25.2).<sup>7</sup>

71 As mentioned earlier, much of the research on  
 72 BII has found that individuals with low levels of  
 73 conflict (high BII) are better adjusted and more  
 74 effective in a variety of domains. However, some

1 research also indicates that those with low levels of  
 2 BII are more cognitively complex (Benet-Martínez  
 3 et al., 2006). This suggests that conflicting cultural  
 4 identities may have positive cognitive benefits.  
 5 Perhaps, inner cultural conflict leads to more sys-  
 6 tematic and careful processing of cues from cultural  
 7 situations, which in turn leads to cultural represen-  
 8 tations that are more complex and nuanced. Other  
 9 researchers have also argued that the more severe the  
 10 cultural conflict experienced, the greater the need to  
 11 engage in more effortful and complex sense-making  
 12 (Tadmor, Tetlock, & Peng, 2009).

13 Future work on BII should identify the behav-  
 14 ioral domains associated with biculturals' feelings of  
 15 conflict (e.g., clashes in work values, marriage prac-  
 16 tices, gender roles, etc.), as well as the types of con-  
 17 texts associated with biculturals' feelings of distance  
 18 and compartmentalization (e.g., home vs. work,  
 19 relatives vs. friends, etc.). Second, BII research  
 20 should be integrated with theory on the benefits  
 21 and costs of social identity complexity (Brook,  
 22 Garcia, & Fleming, 2009; Roccas & Brewer, 2002;  
 23 Settles, 2004). Second, because bicultural identities  
 24 contain multiple elements including self-categoriza-  
 25 tion, and importance and meaning attached to each  
 26 identity, a bicultural individual may perceive blend-  
 27 edness on some of these elements (e.g., self-catego-  
 28 rization), but not on others (e.g., importance), and  
 29 harmony on some elements (e.g. meaning), but  
 30 conflict on others. A full understanding of BII will  
 31 require systematic investigation of these various  
 32 careful identity elements (Wiley & Deaux, 2011).

33 Variation in BII and personality dispositions  
 34 seem to be key individual difference variables in  
 35 predicting bicultural identity structure and bicultu-  
 36 ral experiences, but there are other relevant vari-  
 37 ables. Hong and colleagues (Chao, Chen, Roisman,  
 38 & Hong, 2007; No, Hong, Liao, Lee, Wood, &  
 39 Chao, 2008) have shown that Asian American  
 40 biculturals who hold essentialist beliefs about race—  
 41 that is, believe race is an essentialist entity reflecting  
 42 biological essence, unalterable, and indicative of  
 43 abilities and traits—have more difficulties (i.e.,  
 44 longer latencies) in cultural frame-switching behav-  
 45 ior, display stronger emotional reactivity when talk-  
 46 ing about bicultural experiences, and identify less  
 47 with the host culture. The researchers have argued  
 48 that essentialist race beliefs give rise to perception  
 49 of less permeability between racial and cultural  
 50 group boundaries, thus impeding an integration  
 51 of experiences with both their ethnic and host  
 52 cultures. Future research should examine how essen-  
 53 tialist beliefs about race and culture as well as BII

(particularly the blendedness vs. distance component) 54  
 relate to cognitive constructs such low openness to 55  
 experience, need for closure, and low integrative com- 56  
 plexity among acculturating individuals (Kosic, 57  
 Kruglanski, Pierro, & Mannetti, 2004; Tadmor & 58  
 Tetlock, 2006). 59

Given the changing and often lifelong nature of 60  
 acculturation experiences, future studies examining 61  
 the interplay between individual differences in per- 62  
 sonality (e.g., openness, neuroticism), bicultural 63  
 identity (e.g., BII), and racial/cultural essentialist 64  
 beliefs should be examined in longitudinal studies 65  
 that are also sensitive to dynamic political/economic 66  
 factors. Studies on cultural transitions such as repa- 67  
 triation among sojourners and immigrants (Sussman, 68  
 2000, 2002; Tsuda, 2003), for instance, reveal a 69  
 complex pattern of identity shifts and adjustment 70  
 outcomes that are driven by both psychological (e.g., 71  
 self-concept clarity, strength of home and host cul- 72  
 ture identities) and sociopolitical factors (e.g., eco- 73  
 nomic and political situation in home country). 74  
 Similarly, work on transnationalism (Mahalingam, 75  
 2006), supports the temporal and dynamic nature of 76  
 what Levitt and Schiller (2004) call immigrants' 77  
 "ways of being," (actual social relations and practices 78  
 that individuals engage in) and "ways of belonging" 79  
 (practices that signal or enact an identity demon- 80  
 strating a conscious connection to a particular 81  
 group). Future work on individual differences in 82  
 multicultural identity can also benefit tremendously 83  
 from recent theorizing on social identity develop- 84  
 ment. Relying on recent intergroup models as well as 85  
 on developmental (i.e., neo-Piagetian) and social 86  
 cognitive frameworks, Amiot and colleagues (Amiot, 87  
 de la Sabionnière, Terry, & Smith, 2007) have 88  
 recently proposed a four-stage model that explains 89  
 the specific processes by which multiple social iden- 90  
 tities develop intraindividually and become inte- 91  
 grated within the self over time. Their theoretically 92  
 rich model also specifies the factors that facilitate and 93  
 hinder these identity change processes, as well as the 94  
 consequences associated with identity integration. 95

### Group Differences in Multiculturalism 96

Multicultural individuals may belong to one of the 97  
 following five groups based on the voluntariness, 98  
 mobility, and permanence of contact with the dom- 99  
 inant group: immigrants, refugees, sojourners, 100  
 ethnic minorities, and indigenous people (Berry, 101  
 Kim, Minde, & Mok, 1987). Immigrants arrive in 102  
 the host country voluntarily and usually with the 103  
 intention to stay, whereas refugees arrive in the host 104  
 country by force or due to lack of other alternatives. 105

1 Like immigrants, sojourners, such as expatriates and  
 2 international students, also arrive in the host coun-  
 3 try voluntarily, but their stay is usually temporary.  
 4 Ethnic minorities and indigenous people are those  
 5 born in the host country, but indigenous people  
 6 differ from ethnic minorities in that the host coun-  
 7 try and culture was involuntarily imposed on them  
 8 (e.g., via colonization or military occupation). The  
 9 ethnic minority group may be divided into second-  
 10 generation individuals (whose parents are immi-  
 11 grants or refugees) and third- or later-generation  
 12 individuals (whose parents were born in the host  
 13 country; Padilla, 2006). Many mixed-race or mixed-  
 14 ethnic individuals are also multicultural, regardless  
 15 of their acculturating group status (Padilla, 2006).

16 One can speculate about possible group-level  
 17 differences among the groups mentioned above  
 18 with regard to their levels of BII due to their group's  
 19 history in the host country, their relations with  
 20 members of the dominant group, the current politi-  
 21 cal and socioeconomic situation, and other structural  
 22 variables (Nguyen & Benet-Martínez, 2010). For  
 23 instance, often immigrants and sojourners choose  
 24 to migrate to the host country for economic or edu-  
 25 cational opportunities, and some may even have the  
 26 option of returning to their native countries; thus,  
 27 relative to the other groups, this type of multicultu-  
 28 ral individual may be more focused on opportu-  
 29 nities and less focused on cultural issues. Conse-  
 30 quently, cultural differences may not necessarily  
 31 be internalized or translated into the experience of  
 32 cultural identity conflict or distance. Conversely,  
 33 refugees and indigenous people are often forced into  
 34 contact with the dominant culture, and the invol-  
 35 untary nature of this contact (e.g., refugees may  
 36 want to return to their native countries, but this  
 37 is not possible due to conflicts between the host  
 38 and native countries or within their native coun-  
 39 tries) magnifies cultural differences and identity  
 40 conflict. Relatedly, African Americans, with their  
 41 history of involuntary slavery and expatriation, may  
 42 also experience more cultural identity conflict and  
 43 distance than other groups. Lastly, there are reasons  
 44 to think that feelings of cultural conflict may also  
 45 be common among mixed-heritage individuals  
 46 and second-generation individuals (at least relative  
 47 to immigrants and sojourners). Mixed-race and  
 48 mixed-ethnic individuals are often given (implicit  
 49 or explicit) messages suggesting that they are  
 50 not "enough" of one culture or the other (Root,  
 51 1998). Likewise, second-generation ethnic minori-  
 52 ties are sometimes considered not "ethnic" enough  
 53 by both their parents and dominant culture peers

with regard to certain cultural "markers" (e.g., 54  
 ethnic language fluency) while also not being con- 55  
 sidered part of the mainstream culture (Padilla, 56  
 2006). 57

58 In addition to the voluntariness of contact and  
 59 group expectations, variables such as generational  
 60 status and cultural socialization may also play a role  
 61 in BII, particularly the experience of cultural dis-  
 62 tance. Immigrants first learn their ethnic culture in  
 63 their native country and later learn the dominant  
 64 culture in the host country, thus their competencies  
 65 and associations with each culture may be more  
 66 compartmentalized and situation-specific (i.e., high  
 67 cultural distance) compared to other groups. This  
 68 dissociation may also occur among second-genera-  
 69 tion ethnic minorities for whom dominant and  
 70 ethnic cultures are largely relegated to the public  
 71 (e.g., work) and private (e.g., home) spheres, respec-  
 72 tively. However, other second- and later-generation  
 73 ethnic minorities (e.g., Chicano individuals) may  
 74 be reared with a blend of both cultures, and thus  
 75 the structure and experience of their identities may  
 76 be more blended (i.e., low cultural distance). How  
 77 these processes work for 1.5-generation individuals  
 78 (immigrant children who moved to another coun-  
 79 try early and thus are socialized early into the host  
 80 country culture) relative to first- and later-generation  
 81 individuals remains to be explored.

82 All in all, notice that the above propositions  
 83 focus on the relative level of perceived cultural dis-  
 84 tance or conflict across groups—that is, I do not  
 85 assert that some groups perceive cultural distance or  
 86 conflict while others do not.

### 87 **Psychological and Societal Consequences** 88 **of Multiculturalism**

89 What impact, if any, does multiculturalism have on  
 90 individuals and the larger society? The issue of  
 91 whether multiculturalism is beneficial is often theo-  
 92 retically and empirically debated. Some researchers  
 93 contend that the integration/biculturalism strategy,  
 94 as compared to the other three acculturation strate-  
 95 gies (separation, assimilation, marginalization), is  
 96 the most ideal, leading to greater benefits in all areas  
 97 of life (e.g., Berry, 1997; Phinney, Horenczyk,  
 98 Liebkind, & Vedder, 2001). However, others have  
 99 argued that this is not always the case, because the  
 100 process of dealing with two cultures and acquiring  
 101 two behavioral repertoires places a burden on the  
 102 individual and can lead to stress, isolation, identity  
 103 confusion, and hindered performance (e.g., Gordon,  
 104 1964; Rudmin, 2003; Vivero & Jenkins, 1999).  
 105 For instance, when examining the links between

1 biculturalism and *adjustment*, some researchers have  
 2 found positive associations (e.g., Szapocznik &  
 3 Kurtines, 1980; Ward & Kennedy, 1994), but  
 4 others have found no link or a negative one (e.g.,  
 5 Burnam, Hough, Karno, Escobar, & Telles, 1987;  
 6 Rotheram-Borus, 1990). In other words, findings  
 7 have been mixed with regard to the direction and  
 8 magnitude of these associations (Myers & Rodriguez,  
 9 2003; Rogler, Cortes, & Malgady, 1991).

10 A recent meta-analysis suggests that the above  
 11 seemingly contradictory findings may be attribut-  
 12 able to the ways in which biculturalism has been  
 13 measured (Nguyen & Benet-Martínez, 2011; see  
 14 also the review of measurement issues in this chap-  
 15 ter). Across the 83 studies and 23,197 participants,  
 16 biculturalism was found to have a significant and  
 17 positive relationship with both psychological adjust-  
 18 ment (e.g., life satisfaction, positive affect, self-  
 19 esteem) and sociocultural adjustment (e.g., academic  
 20 achievement, career success, social skills, lack of  
 21 behavioral problems). Further, this biculturalism-  
 22 adjustment link was significantly stronger than the  
 23 association between each cultural orientation (dom-  
 24 inant or ethnic) and adjustment. Interestingly, the  
 25 magnitude of the biculturalism-adjustment associa-  
 26 tion was moderated by the type of acculturation  
 27 scales used (see Figure 25.3). When only studies  
 28 using direct measures of acculturation strategies  
 29 were included (i.e., Berry's scales), the relationship  
 30 was weak to moderate ( $r = .21$ ). However, when  
 31 only studies using unidimensional scales were  
 32 included, the relationship was strong ( $r = .54$ ).  
 33 Finally, when only studies using bidimensional  
 34 scales were used (i.e., biculturalism measured via  
 35 scores above the median or midpoint on both cul-  
 36 tural orientations, the addition method, the multi-  
 37 plication method, or cluster or latent class analysis),  
 38 the relationship between biculturalism and adjust-  
 39 ment was even stronger ( $r = .70$ ). In other words,  
 40 biculturalism is related to better adjustment, but  
 41 this relationship is best detected when biculturalism  
 42 is measured bidimensionally. This is not perhaps not  
 43 surprising given the point made earlier about how  
 44 unidimensional acculturation scales can potentially  
 45 confound biculturalism and marginalization.

46 The results from the above meta-analysis clearly  
 47 invalidate early accounts of bicultural individuals as  
 48 "marginal" and stumped between two worlds  
 49 (Gordon, 1964), and they also suggest important  
 50 future research directions for social and personality  
 51 psychologists studying increasingly diverse samples,  
 52 such as examining the role that social context may  
 53 play in this biculturalism-adjustment relationship,

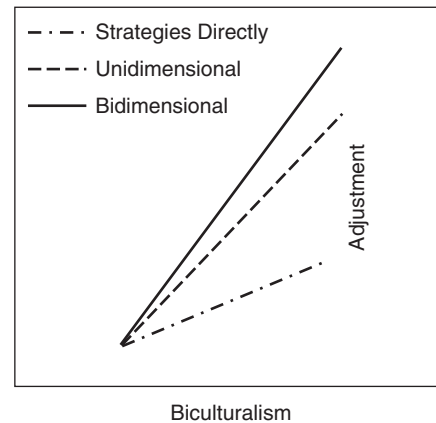


Fig. 25.3 Effect size of the biculturalism-adjustment relationship by type of acculturation scale (Nguyen & Benet-Martínez, 2011).

or understanding individual differences in biculturalism that can moderate the biculturalism-adjustment relationship (e.g., Chen et al., 2008).

The positive relationship between multiculturalism and adjustment may be due to the competencies and flexibility (social and cognitive) that multicultural individuals acquire in the process of learning and using two cultures (Benet-Martínez, Lee, & Leu, 2006; Leung, Maddox, Galinsky, & Chiu, 2008). Specifically, by virtue of their frequent experiences attending to, processing, and reacting to different sociocultural contexts, multicultural individuals process and organize sociocultural information in more cognitively complex ways than monoculturals (Benet-Martínez et al., 2006). These competencies may make bicultural individuals more adept at adjusting to various people or situations in either of their cultures and possibly in other cultures. In addition, this flexibility may buffer them from the psychological or sociocultural maladjustment that they might have otherwise suffered as a result of challenging acculturation experiences. It is possible that being oriented to only one culture rather than both has some adjustment costs, resulting from rejection from or lack of belongingness with members of the other culture (Roccas, Horenczyk, & Schwartz, 2000; Rogler et al., 1991; Ross, Xun, Wilson, 2002). In short, involvement with two or more cultures (vs. the cultural relinquishing that characterizes assimilation or separation) in all likelihood facilitates the acquisition of cognitive and social skills as well as wider behavioral repertoires and competencies which, in turn, buffer multicultural individuals against the psychological maladjustment (e.g., anxiety, loneliness) or sociocultural



1 challenges (e.g., interpersonal conflicts, intercultural  
2 miscommunication) that can often characterize the  
3 acculturation experience (Padilla, 2006).

4 It is also possible that better adjusted individuals  
5 (e.g., those with higher self-esteem) find it easier to  
6 be bicultural or are able to use resources, which  
7 would otherwise be used to cope with maladjust-  
8 ment, to participate in both cultures and to interact  
9 with people from either culture, thus becoming more  
10 bicultural. The biculturalism-adjustment relation-  
11 ship may also be due to a third variable, such as the  
12 dominant group's attitudes toward acculturation. For  
13 example, a host country with multicultural policies  
14 and a dominant group that is accepting and nondis-  
15 criminatory toward acculturating individuals may  
16 allow for acculturating individuals to become bicultural  
17 as well as to attain high levels of adjustment.

18 In examining and understanding the outcomes  
19 of multiculturalism at the individual level, it is  
20 important to note that multiculturalism is not necessarily  
21 an individual choice; groups and intergroup  
22 relations also play a role. For example, an individual  
23 may favor the integration/biculturalism strategy,  
24 but if he/she is never accepted into mainstream society  
25 or consistently encounters discrimination, then  
26 the integration/biculturalism strategy may not be  
27 possible or even adaptive. Similarly, if one lives in a  
28 community without same-ethnic individuals, then  
29 assimilation may be adaptive. Although more  
30 research is needed to determine causality among  
31 intergroup relations, multiculturalism, and adjustment,  
32 public policies facilitating multilingual education,  
33 racial/cultural diversity in schools and other  
34 organizations, and the prohibition of disparate  
35 treatment for different groups, may influence an  
36 individual's ability to become multicultural, and in  
37 turn, his/her psychological and social well-being.

38 Multiculturalism may also have significant impli-  
39 cations for greater national success and improved  
40 national functioning (Berry, 1998; Schwartz,  
41 Montgomery, & Briones, 2006). In children and  
42 adolescents, multiculturalism is positively related to  
43 greater academic achievement (Farver, Bhadha, &  
44 Narang, 2002; Régner & Loose, 2006). These edu-  
45 cationally successful students may be able to contribute  
46 a great deal to society when they become  
47 adults. In the workplace, multicultural individuals  
48 may also contribute to organizational success, especially  
49 when it comes to international business negotiations,  
50 management of culturally diverse teams,  
51 and expatriate assignments, because their multicultural  
52 competence may generalize to intercultural  
53 competence (Bell & Harrison, 1996; Brannen &

Thomas, 2010; Thomas & Inkson, 2004). In addition,  
54 they have skills (e.g., multilingualism, cultural  
55 frame-switching, intercultural sensitivity) that are  
56 crucial in our increasingly globalized world; thus,  
57 multicultural individuals are ideal cultural mediators  
58 for intercultural conflicts and miscommunications  
59 within communities, nations, and internationally  
60 (see introductory point about President Obama). 61

62 More generally, it has been found that individuals  
63 with more extensive multicultural experiences, such as  
64 multicultural individuals, have greater cognitive  
65 complexity (Benet-Martínez et al., 2006), integrative  
66 complexity (Tadmor & Tetlock, 2006; Tadmor,  
67 Tetlock, & Peng, 2009), and creativity (Leung,  
68 Maddux, Galinsky, & Chiu, 2008; Maddux &  
69 Galinsky, 2009; Simonton, 1997), which are  
70 necessary for innovation and progress. The sociologist  
71 Gouldner (1985) argued that when a person draws  
72 on more than one line of thought, he/she can escape  
73 the control of any one of them; this person can toggle  
74 between the two (or more) ways of thinking and also  
75 forge new understandings. Biculturals, because of their  
76 experiences moving between cultural systems, may have  
77 richer associations with a single concept than monocul-  
78 tural persons, and they may have greater tolerance  
79 for ambiguity because they are comfortable with  
80 situations in which one basic idea may have different  
81 nuances depending on the community they inhabit at  
82 the time (Benet-Martínez et al., 2006). 83

84 If the experience of managing different systems of  
85 thought (e.g., different sets of cultural norms, belief  
86 systems, contextual cues, and languages) leads to  
87 richer and more complex associations among bicultural  
88 individuals, it is not surprising to find that the general  
89 cognitive benefits described above are not restricted  
90 to multiculturals. Research in psycholinguistics  
91 shows that some of these cognitive benefits also  
92 appear in individuals who speak more than one  
93 language (Bialystock, 1999; Costa, Hernandez, Costa-  
94 Faidella, & Sebastian-Galles, 2009; Lambert, 1978).  
95 Recently, Crisp and Turner (2011) have outlined a  
96 theoretical model that specifies the antecedent  
97 conditions and cognitive processes through which  
98 perceiving multiple identities, *in oneself and others*, can  
99 lead to generalized cognitive flexibility. Drawing  
100 from the literatures on multiculturalism, bilingualism,  
101 creativity, cognitive development, multiple social  
102 categorization, self-categorization, minority influence,  
103 political ideology, and social identity complexity,  
104 Crisp and Turner posit that (1) exposure to diversity,  
105 particularly diversity defined by meaningful incongruent  
106 multiple identities (e.g., female

1 engineer, male midwife) leads to (2) a systematic  
2 process of cognitive restructuring that can temporarily  
3 trigger, and over time develop, divergent thought  
4 and a more generalized flexibility in category use,  
5 and (3) that can have observable effects across a wide  
6 range of intra- (e.g., creativity, cognitive complexity)  
7 and interpersonal (e.g., prejudice, stereotyping)  
8 domains. In sum, social policies promoting multi-  
9 culturalism and social diversity may benefit *all* indi-  
10 viduals *and* society at large.

## 11 New Directions

12 One and one don't necessarily add up to two.  
13 Cultural and racial amalgams create a third, wholly  
14 indistinguishable category where origin and home are  
15 indeterminate.  
16 *O'Hearn* (1998, p. xiv)

17 The possibility of being oriented to an *emergent*  
18 *third culture* has important implications for research  
19 on multiculturalism, and future acculturation  
20 theory and research will likely incorporate these  
21 effects (Nguyen & Benet-Martínez, 2010). The cur-  
22 rently accepted bidimensional model of accultura-  
23 tion with ethnic and dominant cultural orientations  
24 might be replaced by a tridimensional model, where  
25 the third cultural orientation is a culture that  
26 emerges from the integrating of two interacting  
27 cultures—for example, Chicano culture in the  
28 United States (Flannery et al., 2001). Moreover, this  
29 tridimensional model might be more applicable to  
30 later-generation individuals and those who identify  
31 with a global international culture (Chen et al.,  
32 2008) than either the unidimensional or bidimen-  
33 sional model of acculturation. As of yet, no study  
34 has examined a third cultural orientation or com-  
35 pared a tridimensional model to the other models.

36 Understanding how emerging *global cultures* and  
37 multicultural spaces that integrate elements from  
38 local and foreign cultures influence psychological  
39 processes is of paramount importance (Chen et al.,  
40 2008; Chiu & Cheng, 2007; Nguyen, Huynh, &  
41 Benet-Martínez, 2010). The coexistence of symbols  
42 and ideas representing different cultural traditions  
43 in the same physical space is increasingly common  
44 (e.g., Starbucks cafés or McDonald's restaurants  
45 placed in traditional, and sometimes even historic,  
46 buildings throughout Europe and Asia). A recent  
47 study sought to examine how the copresence of  
48 images from seemingly distinctive cultures in the  
49 same space affects cognition (Chiu, Mallorie, Keh,  
50 & Law, 2009). This study presented monocultural  
51 Chinese and European American individuals with

single and joint presentation of icons from American 52  
and Chinese cultures. Chinese participants in the 53  
joint Chinese-American icon presentation condi- 54  
tion attributed more characteristically Chinese attri- 55  
butes and behaviors to a Chinese target person than 56  
Chinese participants in the single presentation condi- 57  
tion. Similarly, European American participants 58  
in the joint Chinese-American presentation condi- 59  
tion attributed more characteristically Western 60  
attributes and behaviors to an American target. 61  
Contrary to the common expectation that the 62  
salience of one's culture will diminish with global- 63  
ization, these results show that a globalized environ- 64  
ment that includes symbols from multiple distinctive 65  
cultures may draw people's attention to their heri- 66  
tage culture as a way to bring coherence and struc- 67  
ture to the situation (see also Chiu & Cheng, 2007). 68  
Future studies are needed however to examine these 69  
effects among multicultural individuals, for whom 70  
culturally mixed situations in all likelihood do 71  
not represent a threat or mismatch with their sense 72  
of self. 73

The above results from Chiu et al.'s (2009) study 74  
with Chinese and American monoculturals may be 75  
informative regarding the perceived incompatibility 76  
between cultural orientations that characterizes 77  
biculturals with low levels of BII (Benet-Martínez 78  
& Haritatos, 2006) and the contrast effects often 79  
obtained with this group of biculturals. Recall that 80  
low levels of cultural blendedness and cultural har- 81  
mony are linked to cognitive rigidity (i.e., low open- 82  
ness to experience) and neuroticism respectively. 83  
These dispositions may make biculturals more prone 84  
to experience rumination and cognitive epistemic 85  
needs, such as need for closure, when facing quickly 86  
changing and ambiguous cultural situations, a 87  
common feature of the acculturation experience. In 88  
other words, perhaps the mere presence of a single 89  
clear cultural cue makes a bicultural low in BII 90  
ruminate about his/her two cultures (e.g., compare 91  
them), resulting in a simultaneous activation of 92  
both cultures very similar to the one achieved by the 93  
joint cultural images used in Chiu et al.'s (2009) 94  
study. This joint cultural activation, in turn, may 95  
elicit need for closure, or the desire to bring struc- 96  
ture over the situation by focusing on and reinforc- 97  
ing a single cultural affiliation. But which of the two 98  
cultural identities, you may ask? The contrast effects 99  
repeatedly found in studies with low BIIs show that 100  
it would be the *other* culture, that is, the one not 101  
being initially primed or activated. Perhaps as sug- 102  
gested by Mok and Morris (2009), for these conflic- 103  
ted biculturals, following the lead of a particular 104

1 cultural cue feels like leaving the other part of  
2 the cultural self behind, so they affirm that other  
3 identity to restore equilibrium in the bicultural  
4 identities and regain control over the self and the  
5 situation.

6 Lastly, future work should examine how much  
7 the psychology of having multiple national, ethnic,  
8 or racial identities applies to the *intersection of other*  
9 *types of cultures* and identities (Nguyen & Benet-  
10 Martínez, 2010). Professional, generational, and  
11 geographic cultures are some examples, but social  
12 class and religion are also relevant (Cohen, 2009).  
13 For example, an individual from the southern region  
14 of the United States living in the northern region of  
15 the United States may be bicultural. A culture of  
16 honor, which justifies violence in defense of one's  
17 reputation, is relatively prevalent in the South but  
18 not the North; therefore, southern white males  
19 living in the North may have to adapt to the norms  
20 in the North and negotiate those two cultures  
21 (Cohen, Nisbett, Bowdle, & Schwarz, 1996). Sexual  
22 minorities, such as gay/lesbian individuals, may also  
23 be bicultural, considering that they negotiate and  
24 move between gay/lesbian culture and mainstream  
25 heterosexual culture (Fingerhut, Peplau, & Ghavami,  
26 2005). Furthermore, the pair of cultures to which  
27 "biculturalism" refers need not be within the same  
28 category. For example, engineering is a male-domi-  
29 nated occupation; therefore, women engineers may  
30 also be considered bicultural because they must  
31 negotiate their identities as women and as nontradi-  
32 tional engineers (Cheng et al., 2008; Sacharin, Lee,  
33 & Gonzalez, 2009; Settles, 2004). In addition, mul-  
34 ticultural experiences and identity negotiations  
35 emerge when individuals find themselves living and  
36 working in contexts where SES levels and favored  
37 religion are very different from the ones attached to  
38 self—for example, low SES students attending pri-  
39 vate colleges and universities, or Muslims living in  
40 highly secular societies (Verkuyten & Yildiz, 2007).  
41 I believe that the identity structures and processes  
42 discussed in this chapter (e.g., cultural frame-switch-  
43 ing, BII) may also apply to these other types of iden-  
44 tities, but research on this kind of identity  
45 intersectionality is desperately needed (Cole, 2009).

#### 46 **Multiculturalism and Globalization:** 47 **Implications for Social-Personality** 48 **Psychology**

49 The need for both social and personality psychology  
50 to respond to the theoretical and methodological  
51 questions posed by the growing phenomenon of  
52 multiculturalism cannot be overestimated. In their

sampling and design choices, social and personality  
53 researchers (including those who do cultural work) 54  
55 have often implicitly assumed that culture is a stable,  
56 uniform influence, and that nations and individuals  
57 are culturally homogeneous. But rapid globaliza-  
58 tion, continued massive migration, and the result-  
59 ing demographic changes have resulted in social  
60 spaces (schools, homes, work settings) that are cul-  
61 turally diverse, and in the growing number of indi-  
62 viduals who identify with, and live in more than  
63 one culture (Hong et al., 2000). Current and future  
64 cultural studies need to move beyond traditional  
65 between-group cultural comparisons and develop  
66 theoretical models and methodologies that capture  
67 the multiplicity and malleability of cultural mean-  
68 ing *within* individuals. Some recent studies have  
69 taken this approach in examining the interplay  
70 between personality dispositions and psychosocial  
71 processes such as acculturation (Ryder et al., 2000),  
72 multicultural attitudes (Van der Zee et al., 2004),  
73 bicultural identity structure (Benet-Martínez &  
74 Haritatos, 2005), and bilingualism (Chen et al,  
75 2008; Ramirez-Esparza et al., 2006).

76 Future cultural research can also benefit from  
77 exciting methodological advances. Because cultural,  
78 social, and personality processes operating at the  
79 individual level may not replicate at the cultural level  
80 and vice versa (see Tables 3–4 in Benet-Martínez,  
81 2007), researchers can use multilevel modeling and  
82 latent-class techniques to deal with these complexi-  
83 ties (e.g., Eid & Diener, 2001; see also Christ, Sibley,  
84 & Wagner, chapter 10, this volume). These under-  
85 used techniques have the potential of fostering a  
86 fruitful synergy between the fields of personality and  
87 social psychology—which have provided a wealth of  
88 information regarding individual- and group-level  
89 characteristics (e.g., traits and values, majority/  
90 minority status)—and the fields of anthropology or  
91 sociology, which are very informative regarding cul-  
92 ture-level phenomena (e.g., economy, religion, and  
93 many other key demographic factors).

94 In addition, although many studies have estab-  
95 lished that cultural forces influence social behavior  
96 and personality (i.e., culture→person effects), almost  
97 no attention has been given to the processes by which  
98 individual factors in turn influence culture  
99 (person→culture effects) (but see Adams, chapter 8,  
100 this volume). Evidence from recent studies shows, for  
101 instance, that our personalities shape the cultural  
102 contexts in which we live by influencing both micro-  
103 (e.g., personal spaces, music preferences, content and  
104 style of personal Web pages, etc.; Gosling et al., 2002;  
105 Rentfrow & Gosling, 2003; Vazire & Gosling, 2004)

1 and macro- (e.g., political orientation, social activ-  
2 ism, etc.; Jost et al., 2003) cultural elements.

3 Lastly, to the extent that social and personality  
4 psychology can be seen as two distinct (but rela-  
5 tively similar) “cultures” within psychology (Funder  
6 & Fast, 2010; Tracy, Robins, & Sherman, 2009),  
7 and that the research reviewed here attests to the  
8 adjustment benefits of having two cultures and inte-  
9 grating them with oneself, I want to argue that  
10 social and personality psychology would benefit  
11 from being more blended. Although there is some  
12 evidence that this integration exists already at the  
13 institutional level (e.g., *Journal of Personality and*  
14 *Social Psychology*, Society for Personality and Social  
15 Psychology), the blending and integration of ques-  
16 tions, methods, and theories from the two subdisci-  
17 plines is less obvious at the individual (i.e.,  
18 researcher) level. This is unfortunate given that, as  
19 shown with the studies linking multiculturalism  
20 and multilingualism with general cognitive benefits,  
21 the integration of social and personality psycholo-  
22 gies could lead to research that is more innovative,  
23 multifaceted, and significant.

## 24 Concluding Comments

25 Researchers and practitioners have acknowledged  
26 the importance of multiculturalism, and noted its  
27 consequences for how we conceptualize culture,  
28 optimal psychological functioning, and identity  
29 development (e.g., Arnett, 2002, 2008; Hermans &  
30 Kempen, 1998). Recently, multiculturalism has also  
31 taken center stage in popular culture. Earlier, it was  
32 mentioned that President Obama is undoubtedly  
33 multicultural and that biculturalism may refer to  
34 cultures other than ethnic cultures. At the 2009  
35 Radio and Television Correspondents’ Dinner, John  
36 Hodgman, a humorist and actor famous for his role  
37 in Apple’s Mac vs. PC commercials, delivered a  
38 speech on biculturalism and hybridity, and identi-  
39 fied Obama as being of two worlds: the world of  
40 “nerds” and the world of “jocks” (C-SPAN, 2009).  
41 Like a nerd, Obama values science, objectivity, and  
42 the questioning of the status quo, and like a jock,  
43 Obama is likable, confident, and fun to be around.  
44 As mentioned earlier, bicultural individuals often  
45 experience the external pressure of not having or  
46 representing “enough” of one culture or another. In  
47 line with this, Hodgman questioned Obama’s  
48 authenticity as a nerd and tested him on his nerdi-  
49 ness. Although delivered as a humorous speech, it  
50 accurately highlights the bicultural experience, par-  
51 ticularly the expectations and possible strains related  
52 to that experience.

Humor aside, as Verkuyten eloquently said, 53  
“Multiculturalism is concerned with complex issues 54  
that involve many questions and dilemmas. There are 55  
promises and there are important pitfalls . . . 56  
Multiculturalism is about the delicate balance between 57  
recognizing differences and developing meaningful 58  
communalities, between differential treatment and 59  
equality, between group identities and individual lib- 60  
erties” (Verkuyten, 2007, p. 294). Undoubtedly, there 61  
are different kinds of diversity and thus different 62  
forms of multicultural policies and theories will per- 63  
haps develop to accommodate differences in history, 64  
group representation, political structure, and resources. 65  
Above all, multiculturalism is indisputably *a fact of* 66  
*life*, and it is our collective duty to maximize its indi- 67  
vidual and collective benefits. Through exposure to 68  
and internalization of different cultures, minority and 69  
majority individuals can experience different ways of 70  
learning, viewing, and reacting to the world. This 71  
experience makes these individuals’ cultural identities 72  
more complex and layered and enriches their cogni- 73  
tive and behavioral repertoires. Research mentioned 74  
earlier shows that these psychological processes lead to 75  
higher cognitive complexity and more creative and 76  
tolerant thinking. These attributes are an indispens- 77  
able skill in our global world. 78

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## Notes

<sup>1</sup> For the sake of simplicity and consistency, in this chapter I 89  
favor the broader term “multicultural” or “multiculturalism” over 90  
the term “bicultural.” Regardless of the term used, I always refer 91  
to individuals and societies who position themselves between two 92  
(or more) cultures and incorporate this experience (i.e., values, 93  
knowledge, and feelings associated to each of these identities and 94  
their intersection) into their sense of who they are. 95

<sup>2</sup> Hong et al. (200) define culture as a loosely organized 96  
network of knowledge that is produced, distributed, and 97  
reproduced among a collection of interconnected people. This 98  
“loose” view of culture contrasts with the “systemic” view (e.g., 99  
Greenfield, 2000; Markus & Kitayama, 1991; Triandis, 1996), 100  
which sees culture as a coherent system of meanings with an 101  
identifiable central theme around which all cultural meanings are 102  
organized (e.g., independence vs. interdependence). 103

<sup>3</sup> See Lambert (1992) for a review of his ambitious research 104  
program on the social psychology of bilingualism. Decades of 105  
research by Lambert and collaborators debunked the idea that 106

1 having two linguistic systems within one's brain divides a person's  
2 cognitive resources and reduces efficiency of thought and  
3 language. Instead, Lambert's work provided strong evidence for  
4 cognitive, educational, and social advantages to being bilingual.

5 <sup>4</sup> Note that behaviors differing across cultural groups can also  
6 be understood from this framework. Specifically, according to the  
7 "culture-as-situated-cognition" perspective (Oyserman, Sorensen,  
8 Reber, Chen, & Sannum, 2009), cross-cultural differences in  
9 behavior are due to cross-national differences in the likelihood  
10 that particular mind-sets will be cued at a particular moment  
11 in time. Institutions, media, folklore, and practices within each  
12 culture drive the types of cues and their ubiquity, and thus the  
13 mind-sets that will be more frequently cued.

14 <sup>5</sup> A recent meta-analysis of the aggregate reliability of three  
15 well-known bidimensional acculturation instruments found that  
16 variability in the reliability estimates was associated with scale  
17 length, gender, and ethnic composition of the samples, and that  
18 this pattern of association was different for ethnic and mainstream  
19 culture orientations (Huynh, Howell, & Benet-Martínez, 2009).

20 <sup>6</sup> BII is typically conceptualized as a relatively stable  
21 individual difference tapping a bicultural's overall feelings and  
22 perceptions regarding the compatibility and integration of his/  
23 her dual cultural orientations; however, like most other individual  
24 difference constructs, BII should also be seen as an emerging  
25 from the interaction of the person and his/her audience, and thus  
26 as also malleable and reactive (Wiley & Deaux, 2011).

27 <sup>7</sup> A recent study has shown that BII is a construct also  
28 applicable to the multiracial experience (Cheng & Lee, 2009).  
29 This study also established the malleability of BII: a manipulation  
30 inducing recall of positive multiracial experiences resulted in  
31 an increase of both blendedness and harmony, while recall of  
32 negative multiracial experiences resulted in decreases.

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